

#### To the Members of the Golf & The View Committee

A meeting of the Golf & The View Committee will be held at The View, Southdown Road, Seaford, BN25 4JS on Tuesday 6<sup>th</sup> September 2016 at 7.00pm which you are summoned to attend.

James Corrigan Town Clerk 30th August 2016

#### Agenda

# 1. Apologies for Absence

# 2. Disclosure of Interests

To deal with any disclosure by Members of any discloseable pecuniary interests and interests other than pecuniary interests, as defined under the Seaford Town Council Code of Conduct and the Localism Act 2011, in relation to matters on the agenda.

# 3. Public Participation

To deal with any questions, or brief representations, from members of the public in accordance with Standing Order 3 and Seaford Town Council Policy.

#### 4. Golf Professional's Report

To consider report 51/16 presenting the Golf Professional's Report (pages 2 to 9).

#### 5. Head Greenkeeper's Report

To consider report 50/16 presenting the Head Greenkeeper's Report (pages 10 to 12).

# 6. Restaurant & Bar Manager's Report

To consider report 52/16 providing an update report from the Restaurant & Bar Manager at The View at Seaford Head (pages 13 to 17).

# For further information about items appearing on this Agenda please contact:

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Committee: Councillor S Adeniji (Chair), M Brown, L Freeman, O Honeyman, A Latham, P Lower,

A McLean and L Worcester.

For information: Councillors D Argent, B Burfield, P Boorman, D Burchett, R Hayder, R Honeyman

and L Wallraven.



07



**Report 51/16** 

Agenda Item No:

4

Committee:

Golf & The View

Date:

6th September 2016

Title:

Golf Professional's Report

By:

Fraser Morley, Golf Professional

Purpose of Report:

To provide the Committee with an update on Golf Course

related matters.

#### Recommendations

You are recommended:

1. To note the information in the report.

#### 1. Income and Information

- 1.1 Another great British summer has seen up and down days throughout June, July and August. Overall we have been busy and have seen a very steady flow of golfers through the course throughout the season. Feedback has been excellent for the course and The View and the staff. As the reception part of the establishment we hear all the good and bad views from the visitors and member alike. The most positive feedback has come from the society and general visitors. One commenting that it is the second best municipal course he had played after St Andrews. Great praise indeed and to be even put in the same breath as the home of golf is encouraging. We are moving in the right direction. However, we need to be aware that with more visitors, including casual walkers, there is more wear and tear to the course. This needs more time and resources to maintain an even improve the standard. Investment into the course is key to continue this improvement and see our profile rise more and more over the coming years. This investment also allows more works to areas for the winter to allow the course to be open more and buggies used longer. Paths, areas of heavy wear and bunkers are parts of the course that will need more investment to move us to the next level. Although we are busy we are by no means full and we should not rest on our laurels. We are doing really well in that awkward 2nd year of business after the new clubhouse has been built but we need to see that curve continue upwards to allow the investment outlined above.
- 1.2 Membership, as we know, has been disappointing this year. We have seen a few people take up the summer swing and also memberships as they have been reduced pro rata over the season. As discussed before the dynamic of golfers is changing nationally. Although the loss in our membership number is down more to the demographic of the town and surrounding areas than a problem with our course/costs etc. My plan for the next meeting would be in recommend that we maintain this year's prices for existing members, new members, with a repeat of the 15/12 offer for the new members. In addition to this I would recommend a new category offer for under 40's. This is something available at other courses and would hopefully see an increase of younger members, who will boost

the dwindling numbers from the older golfers. Looking at other courses I would suggest we make a big offer for the first year, with a standard price after that. For example, first year, new member offer only £500 for the first year, standard price, £600. This would effectively offer under 40's the Intermediate 2 rate for their first year of membership. We would then have a 30-39 age range moving forward. This is a pricing structure that has been a success at Sherringham Golf Club in Norfolk who have a similar demographic to us.

- 1.3 We have had some positive reports of the few people who did leave for other courses last year and the year before are hoping to rejoin this year. The condition of the course and the buzz that has created locally has been the main reason. We have seen a lot of the guys come back and play green fees this year.
- 1.4 Societies are doing really well; we are nearly £3.5k up on the same period last year. August has been unusually busy for groups. We normally find a slight drop off as people have their holidays over this month. The new menu is ready to go into the pack and the Golf News advert is bringing in more and more all the time. The society questionnaire will be going out again at the end of September to receive as much feedback as to anything we may improve on.
- 1.5 Buggies are performing very well, my forecasts for the year show us beating budget by £1000. This is based on us preforming the same as last year for the rest of the year. Hopefully with a milder and more importantly, drier winter we could see an increase on that figure. This has been a successful addition to the course and has increased the workload on the Pro Shop staff, maneuvering, storing maintaining, cleaning, fueling as well as bookings and disclaimer forms are all done through the shop. Added to an already, extremely busy course we find ourselves doing many peoples jobs in one area.
- 1.6 Social media coverage is on the increase, Instagram has another up 35 to 155 followers, Facebook likes is up 21 to 593 and Twitter is up 13 to 961 followers. This reach will increase all the time and we try and mix up the posts to keep people interested in our product. Over use of these tools can put people off and if you flood their feeds they are less likely to look into what you are trying to sell. It is not all about the golf but also the nature, wildlife and surrounding area.
- 1.7 Our name and reputation has improved over the last year or so. Company reps are wanting their products in our shop. Our course is being talked about far and wide and we should be proud of what we are creating here.

# 2. Other items

- 2.1 The figures attached in Appendix A show expenditure up to the end of July and the income up until 26<sup>th</sup> August as to date figures. The predictions are based on the amount we have spent/taken so far and then added the same as what we had taken last year. This airs on the side of caution and hopefully with a better winter these figures will be beaten. We are showing steady progress in a market that is showing a slight upturn in participation.
- 2.2 Figures shown show less profit than less year due to the redistribution of the loan and bills for the new build. This has no extra cost to the council though. This figure may reduce when all the outgoings are added up at the end of the year and is worked out on 35% of the overall cost.

# 3. Financial Appraisal

Income and expenditure figures to 31st July 2016 are shown in Appendix B with the income and expenditure figures to 31st July 2015 shown in Appendix C for comparison.

# 4. Contact Officer

The Contact Officer for this report is Fraser Morley, Golf Professional/Manager.

Golf Professional/Manager

Town Clerk

Income upto 25/08/16	Actual Last	Actual Year	Current	Variance	Variance	Projected	Projected In	% of	% of
	Year	To Date	Annual Bud	to Last Year	Annual Total			Budget Pro	Bidget
Golf Course Season Ticket		146,473	172,000	146,473	-25,527	150,000	-22.000	87.2%	200ger 85 16%
Golf Course Green Fees M-F		37,239	65,000	37,239	-27,761	65,500			%BC 25
Golf Course Green Fees w/eb/h		29,719	48,000	29,719	-18,281	50,000	2,000	104.2%	61.91%
Golf Course Specials		27,118	46,042	27,118	-18,924	48,000			%U5 85
Golf Course Locker		1,617	3,000	1,617	-1,383	2,000			73.89%
Golf Course Credit Card Charge		28	190	28	-162	190			72.55
Golf Course Air Traffic		7,500	7,500	7,500	0	7,500			100 00%
Income Filming		0	0	0	0	0			%00 U
Income Rent		0	1100	0	-1.100	1.000			2000 O
Income Other		634	0	634	634	1.568			%00 C
Income Seating			0	C	}				8,00°0
Income Electricity Recharge		0	0	· c	0 0	י כ			%00.0 %00.0
Income Gas Recharged		0	C	0 0	) C	, c			0.00%
Income Vehicle & Equip Maint		· c	) C	o c	· c	) C			%00.0 %00.0
Income Sale of Golf Equipment		C	0 0	) C	o c	o c			0.00%
Income Advertising		0 0	100	o c	000	050 6			0.00%
Buggy Hire		00000	000,11	ט ניני טי	1,000	2,030	1,030	205.0%	0.00%
Company Day		625,01	.000'sT	10,529	-4,6/T	16,000	1,000	106.7%	68.86%
COLDOLATE METROETSIID		0	3000	0	-10,000	0	-10,000	%0.0	
Golf Course :- Income	0	260,658	368,832	260,658	-108,174	343,808	-25,024	93.2%	74.90%
Net Expenditure over Income	0	-155,440	-62,425		93,015	-33,536	21,159		

# Seaford Town Council 2016/2017

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# Detailed Income & Expenditure by Budget Heading 31/07/2016

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Month No: 4

Committee Report

		Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available
Golf C	ourse						
<u>101</u>	Golf Course						
4000	Salaries & Wages	6,030	23,873	77,116	53,243		53,243
4001	Employers NI	453	1,777	4,378	2,601		2,601
4002	Employers Superannuation	811	3,246	13,951	10,705		10,705
4010	Staff Training	250	682	1,500	819		819
4011	Staff Protective Clothing	0	437	1,000	563		563
4041	Golf Professional Retainer	3,492	13,969	41,908	27,939		27,939
4045	Golf Course Player Costs	0	39	2,500	2,461		2,461
4046	Golf Club Membership Fees	0	7,089	24,585	17,496		17,496
4051	Rates	1,968	7,870	19,995	12,125		12,125
4052	Water & Sewerage	1,097	2,052	2,500	448		448
4055	Electricity	-118	371	3,100	2,729		2,729
4060	Refuse	167	224	400	176		176
4100	Telecommunications	23	59	300	242		242
4105	Postage .	0	10	300	290		290
4106	Stationery	0	67	300	233		233
4110	Advertising & Publicity	275	1,220	3,000	1,780		1,780
4112	Subscriptions	0	388	0	-388		-388
4113	Software Support	0	464	380	-84		-84
4114	Licence Fee	0	75	80	5		5
4115	Insurance	3,486	6,686	5,200	-1,486		-1,486
4156	Bank Charges	<b>1</b> 61	518	1,800	1,282		1,282
4251	Dog Bin Emptying	85	339	1,750	1,411		1,411
4261	Grounds Maint non contract	1,641	9,646	26,100	16,454		16,454
4270	Vehicles & Equipment Maint	986	5,169	14,790	9,621		9,621
4271	Vehicle & Equipment Lease`	0	0	20,996	20,996		20,996
4272	Equipment Purchase	0	0	12,000	12,000		12,000
4275	Building Maintenance	0	0	2,000	2,000		2,000
4308	Rent - Shop, Locker & Chng Rms	4,167	16,667	19,000	2,333		2,333
4309	Buggy Lease	440	1,759	5,277	3,518		3,518
	Golf Course :- Expenditure	25,412	104,696	306,206	201,510	· 0	201,510
1000	Golf Course Season Ticket	325	145,008	172,000	-26,992		0
1001	Golf Course Green Fees M-F	9,385	28,374	65,000	-36,626		0
1002	Golf Course Green Fees w/eb/h	7,195	26,034	48,000	-21,966		0
1003	Golf Course Specials	5,440	21,533	46,042	-24,509		0
1004	Golf Course Locker	26	421	3,000	-2,579		0
1005	Golf Course Credit Card Charge	0	28	190	-162		0
1007	Golf Course Air Traffic	0	7,500	7,500	0		0

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# Detailed Income & Expenditure by Budget Heading 31/07/2016

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Month No: 4

# Committee Report

		Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available
1050	Income Rent	0	0	1,100	-1,100		0
1054	Income Other	25	634	0	634		0
1100	Income Advertising	0	0	1,500	-1,500		0
1311	Buggy Hire	2,458	8,287	15,000	-6,713		. 0
	Golf Course :- Income	24,854	237,820	359,332	-121,512		
	Net Expenditure over Income	558	-133,124	-53,126	79,998		·

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# Seaford Town Council - YEAR END 2015/16

Detailed Income & Expenditure by Budget Heading 31/07/2015

Month No: 4

# Committee Report

Page No 1

		Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available
Golf Co	urse						
101	Golf Course						
4000	Salaries & Wages	6,465	25,878	75,954	50,076		50,076
4001	Employers NI	357	1,428	4,682	3,254		3,254
4002	Employers Superannuation	1,219	4,710	13,948	9,238		9,238
4009	Recruitment Costs	21	21	0	-21		-21
4010	Staff Training	0	225	1,500	1,275		1,275
4011	Staff Protective Clothing	0	395	1,000	605		605
4041	Golf Professional Retainer	3,363	13,452	41,006	27,554		27,554
4045	Golf Course Player Costs	0	0	2,350	2,350		2,350
4046	Golf Club Membership Fees	0	19,225	23,540	4,315		4,315
4051	Rates	-104	-104	0	104		104
4052	Water & Sewerage	1,339	1,169	8,000	6,831		6,831
4055	Electricity	1,937	1,270	1,000	-270		-270
4060	Refuse	167	167	300	133		133
1100	Telecommunications	35	550	300	-250		-250
105	Postage	9	116	.300	185		185
4106	Stationery	54	106	200	94		94
110	Advertising & Publicity	275	825	3,000	2,175		2,175
4113	Software Support	0	366	300	-66		-66
4114	Licence Fee	0	0	75	75		75
4115	Insurance	608	5,017	7,950	2,933		2,933
156	Bank Charges	0	414	2,200	1,786		1,786
1201	Cleaning & Hygiene	0	210	0	-210		-210
1250	Public Seating	933	3,494	0	-3,494		-3,494
1251	Dog Bin Emptying	85	254	1,700	1,446		1,446
261	Grounds Maint non contract	3,365	16,402	25,589	9,187		9,187
1270	Vehicles & Equipment Maint	682	4,435	14,500	10,065		10,065
	Vehicle & Equipment Lease	9,082	9,082	20,996	11,914		11,914
272	Equipment Purchase	1	0	0	0		0
	Building Maintenance	0	315	2,000	1,685		1,685
	Rent - Shop, Locker & Chng Rms	0	0	18,000	18,000		18,000
	Buggy Lease	490	490	690	200		200
310	Buggy Fuel	0	0	300	300		300
	Season Ticket Refund	545	545	0	-545		-545
	Golf Course :- Expenditure	30,927	110,457	271,380	160,923	0	160,923
1000	Golf Course Season Ticket	2,065	159,563	183,826	-24,263		0
001	Golf Course Green Fees M-F	9,787	27,207	49,979	-22,772		0
002	Golf Course Green Fees w/eb/h	5,003	25,507	40,429	-14,922		0

# Seaford Town Council - YEAR END 2015/16

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# Detailed Income & Expenditure by Budget Heading 31/07/2015

Month No: 4

**Committee Report** 

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		Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available
1003	Golf Course Specials	7,237	20,374	40,063	-19,689		0
1004	Golf Course Locker	87	2,435	5,233	-2,798		0
1005	Golf Course Credit Card Charge	0	174	100	74		0
1007	Golf Course Air Traffic	5,250	6,500	5,000	1,500		0
1054	Income Other	25	1,233	0	1,233		0
1055	Income Seating	698	3,324	0	3,324		0
1100	Income Advertising	0	0	1,000	-1,000		0
1311	Buggy Hire	1,738	1,738	6,000	-4,263		0
	Golf Course :- Income	31,888	248,056	331,630	-83,574		
	Net Expenditure over Income	-961	-137,599	-60,250	77,349		
			<del></del>				



Report 50/16

Agenda Item No:

5

Committee:

Golf & The View

Date:

6th September 2016

Title:

Head Greenkeeper's Report

By:

Simon Lambert, Head Greenkeeper

**Purpose of Report:** 

To inform the Committee of Golf Course maintenance and

activities.

#### Recommendations

You are recommended:

1. To note contents of this report.

#### 1. Information

As the course had developed with the summer growth the definition of the holes and mow areas produced a great looking golf course. The newly cleared areas have given more air and light to previously weak areas. We will continue the program of clearing previously un touched areas each winter to help promote a healthy site and renewed growth to shrubs and trees that are in a poor state.

The summer has been a tale of two halves, it was slow to start with little warmth. The last few months have been warmer with spells of very hot weather and little rain. This has required us to rely on the irrigation system to keep the grass healthy. This has its problems with the hardness of the water and also the winds that effect the coverage. The extra use in water is balanced by the reduction in the use fuel. The reduction in cutting operations has enabled us to catch up with other tasks such as edging bunkers, repairs and maintenance to furniture and smaller jobs that can make a big difference.

After the success of the bluebells during the spring the areas have now been taken over once more by bracken. The program of clearing these areas yearly will hopefully reduce this and also control weeds without the use of chemicals. This should in turn encourage more wild flowers to grow in these areas. I am working with a company that could provide a wild flower mix tailored to our site. It could be then named as our mix. This will have to be designed carefully to ensure the appropriate plant species for our site and no others are included. I will hope to work with Sussex Wildlife Trust who manage the nature reserve to produce a mix that is complementary to our site and surrounds.

The greens have performed well over the summer months. regular solid tining, verti-cutting and topdressing has been performed to help introduce air to the root zone and reduce thatch levels at the surface. The summer fertiliser program using balanced liquid feeds once a month to keep the plant healthy and growth steady has worked well. I have added amino acids to the feeds, this helps reduce the stress to the plant during drought conditions. In between feed also at monthly intervals a wetting agent and root and bacteria boost product is sprayed. This helps water management in the soil and helps feed and promote healthy bacteria around the plant roots and in the soil. On a monthly basis we have continued to solid tine the greens,

verti-cutting and sorrel rolling. These operations help to produce a healthy, sustainable surface that is true, firm, and disease resistant. Verti-cutting and rolling also helps to improve the trueness and speed up the playing surface. After the verti-cutting a light and regular topdressing of sand is applied to further help the trueness and firmness while diluting the thatch layer.

#### Staff

Adam Peck has continued to deputise well for me when on leave. He unfortunately didn't pass his mounted spraying test in July, we are currently seeking a date for the next test for him to take. This is vital as it is important to have two qualified people to use the sprayer, not only in my absence but also to help deal with problems should they arise. We have met with Adam's tutor and he will be starting the advanced apprenticeship in October. He will attend college once a month on a Thursday and complete the rest in his own time.

Ben Clark has completed five months with us now and is a solid member of the team, he has picked up all aspects of the role and is keen to learn more at every opportunity.

Nathan Sutliff, Apprentice Greenkeeper, is continuing to perform well at college and practically on the course. He is up to date with his portfolio and his college tutor is more than happy with his progress.

As previously mentioned in reports moving forward we need to consider increasing the team size back to four qualified staff and an apprentice, five in total. This will help us to unlock the potential the site has in condition and presentation, competing with local clubs to draw more members and golfers bringing in more income. As the golf increases and with the use of buggies on the course more demands are put on the surfaces. This produces the need for more renovation works to be carried out to keep the turf healthy and able to survive. It also produces the need for more works to be carried out on pathways and areas around tees to prevent excessive wear. This all adds to the work load and takes time away from other important tasks.

### Machinery

The machinery has all performed well so far during the cutting season, some breakdowns have occurred but these have all been dealt with in house, Routine maintenance such as greasing, cleaning and sharpening has all be carried out as required, the machinery that has intense use such as the rough, fairways, and greens mowers have all had mid season oil and filter changes as recommended by the manufactures.

The HPX Gator utility vehicle has been replaced and a new sprayer that meets the new requirements of safety is due to be delivered at the point of writing this report.

A replacement program for the remainder of the machinery is being written up but due to demands on my time during the growing season from the course progress has been slow. I have current values and replacement costs for some machines but am still awaiting others form suppliers.

The condition of our modern machinery is an investment that enables our relativity small greenkeeping team to work efficiently and effectively to produce a quality and competitive product. This must be kept up to date and in good condition to ensure it is safe, efficient and trustworthy.

#### **Machinery Store Replacement**

Progress with regards to the replacement program has been slow due to the demands of the course maintenance during the growing season. I have collated all the information and costs that I have and believe the project can come in within the budget set. I have recently met with Craig Williams- projects and facilities manager to discuss the information I have and also get

advice and help in the next steps to take. There may now be an opportunity to include solar panels for the roof of the store into the project and the options are currently being looked at. This may require changes to the current design of the store.

# 2. Financial Appraisal

The costs of the machinery replacement program and the machinery shed replacement are currently being explored.

# 3. Contact Officer

The Contact Officer for this report is Simon Lambert, Head Greenkeeper.

Head Greenkeeper	
Town Clerk	



**Report 52/16** 

Agenda Item No:

6

Committee:

Golf & The View

Date:

6th September 2016

Title:

Restaurant & Bar Manager's Report

By:

Robert Macdonald, Restaurant & Bar Manager - The View

**Purpose of Report:** 

To provide the Committee with an update on the restaurant

and bar aspect of business at The View.

#### Recommendations

#### You are recommended:

1. To note the information in the report.

#### 1. Information

#### **Costings:**

We are making good progress and have reduced our expenditure for the bar and kitchen by approximately 37% in comparison to this four-month period (Apr-July) last year. This has been achieved by negotiating more attractive prices from our suppliers and changing our major food supplier. In Addition, we have reduced the wage bill by 16%, again, compared to the four-month period for this time last year. I am pleased to advise that we have also had further reductions in our outgoings which have been achieved via Seaford town council staff addressing various costs. So the reduction in expenditure for the bar and kitchen alone, is currently 37%, with an increase in revenue of 27.5% for the first four months of the current financial year, unfortunately at the time of writing we have yet to compile figures for August, but I hope to update you all at the committee meeting.

#### Staff:

We have enjoyed a relatively busy summer and this has been reflected in the increased takings and the number of staff we have used over the summer period. The staff have all performed very well, often in difficult circumstances and I would like to extend my thanks to them all for their hard work and support. Unfortunately, Rhys Williams, our second chef has left us to pursue a career in fine dining at Ockenden Manor, and again I would like to thank him for all his hard work and wish him the best of luck. As a result of his departure, we are actively looking for a part-time kitchen assistant to ease the strain in the kitchen.

We have also said goodbye to Sarah Pearce, who was instrumental in reviving bookings here at the View and also her great work in marketing the business, we all wish her well. Sarah's replacement, Fiona Heffernan, started with us on the 30<sup>th</sup> of August and we look forward to working with her.

#### **New Menus:**

I am pleased to advise that the new menus went live on Tuesday the 9<sup>th</sup> of August, this was a mammoth task as all the tills, stock information and pricing all required updating, the menus include: Breakfast, Kids Menu, Sandwiches, Light bites/Lunch and a member's menu.

In addition, we also have an updated wine list and a hot drinks and desserts menu. We have received lots of positive feedback and all appears to be going well. The menus are now printed in house enabling us to update and vary the menus as required, presenting us with greater flexibility and the ability to change individual items according to customer feedback. As always, when changing menus, we are unable to keep all of our customers happy as a few personal favourites have been replaced, however, I am confident that the new menus offer a good value for money selection of freshly prepared food and I like to think that there is something for everyone.

#### Social Media:

I am aware that there have been several comments of late, posted on Facebook primarily, mainly speculative comments regarding the View along the lines of what we are offering, what our opening times are and some valid points have been raised. I do not believe in entering into discussions on public forums and we have been working to update our Facebook page with the new menus and our opening hours etc.

Our new website is currently being constructed and upon completion in September, we shall post a link on the Facebook sites enabling members of the public to contact us directly, in addition to keeping everyone informed about what we are doing at the View, booking enquiries, current menus, forthcoming events, opening hours and any promotions.

I would ask that if any member of the committee is contacted by a member of the public regarding a complaint, or query about the View, that they ask the person concerned to contact me directly, in order that I can deal with the issue.

#### **Functions and Marketing:**

I am pleased to advise that since our last meeting we have had a total of 67 function bookings, this is split between golf societies 58 and Birthdays, weddings and celebrations 9. We have also had one cancellation of a wedding party.

We are looking to implement terms and conditions within our bookings to clarify the payment dates, cancellation terms and confirmation that we do not allow external caterers. This will help prevent any confusion as we move forward with our booking system.

As stated earlier, the launch of our new website and the appointment of Fiona for marketing should allow us to market the View more effectively.

#### General:

Overall, we have been relatively busy with a steady stream of golf societies and functions with lots of positive feedback, particularly from visiting golf societies remarking on how well kept the course is and how well it is playing, so I would offer my congratulations to Simon and his team for all their hard work in making Seaford Head such an attractive course to visit. We continue to work closely with Fraser to ensure that we can offer the best possible service to the visiting societies. We have now reached the time of year when we need to turn our attention to the Autumn months and we hope to start a new steak night promotion, a supper club and a band night encompassing an early bird meal promotion. We already have in place a choice of two Christmas menus and have already secured a number of Christmas bookings.

# 2. Financial Appraisal

Income and expenditure figures to 31st July 2016 are shown in Appendix A with the income and expenditure figures to 31st July 2015 shown in Appendix B for comparison.

# 3. Contact Officer

The Contact Officer for this report is Robert Macdonald, Restaurant & Bar Manager.

Restaurant & Bar Manager

Town Clerk

# Seaford Town Council 2016/2017 Detailed Income & Expenditure by Budget Heading 31/07/2016

# APPANDIX A

19:42

Month No: 4

# Committee Report

Employers NII		•	Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available
Employers NII	103	Golf Club House						
Sub-contracted Staff	4000	Salaries & Wages	15,513	54,518	170,000	` 115,482		115,482
A003   Sub-contracted Staff   2,978   11,629   0   -11,629   -11,	4001	Employers NI	562	1,911	4,500	2,589		2,589
	4002	Employers Superannuation	958	3,649	12,000	8,351		8,351
Staff Training	4003	Sub-contracted Staff	2,978	11,629	0	-11,629		-11,629
Month   Staff Uniform   0   52   500   448   Month	4009	Recruitment Costs	0	25	1,000	975		975
Month   Staff Uniform   0   52   500   448	4010	Staff Training	0	0	2,000	2,000		2,000
Month   Timesheet & Rota Software   0   0   17			0	52	500	448		448
Mates   Gept   2,765   5,700   2,935   2,	4017	Timesheet & Rota Software	0	0	170	170		170
Water & Sewerage	4051	Rates	691	2,765	5,700	2,935		2,935
11,   140   2,364   14,000   11,636   11,	4052	Water & Sewerage	0	53	3,600	3,547		3,547
August   A	4055	Electricity	140	2,364	14,000	11,636		11,636
1960   Refuse   0   683   5,000   4,317   4,		•	-1,258	1,358	11,000			9,642
Telecommunications	4060	Refuse	0	683	5,000	4,317		4,317
### 4105 Postage			167	325				1,875
### Advertising & Publicity	4105							300
Advertising & Publicity   37   2,973   2,500   -473   -4113   Software Support   176   1,005   450   -555   -4114   Licence Fee   0   133   1,000   867   4115   Insurance   1,995   1,995   6,500   4,505   4,115   Bank Charges   361   910   1,990   990   4,505   4,115   Bank Charges   345   4,500   3,148   3,1201   Cleaning & Hyglene   2,251   10,726   12,000   1,274   1,15   1,202   Linen Cleaning   239   820   3,000   2,180   2,505   2,275   Building Maintenance   571   552   1,000   448   4,275   4,098   5,000   902   1,274   4,275   4,098   5,000   902   1,274   4,275   4,098   5,000   902   1,274   4,275   4,098   5,000   4,294   4,275   4,275   4,098   5,000   4,294   4,275   4,275   4,098   5,000   59,226   59,246   5	4106	_	6					605
113   Software Support   176		<u>-</u>						-473
#114 Licence Fee		*						-555
1,995		· ·						867
Head   Second   Head			1,995			4,505		4,505
Club House Events Expenditure   33		Bank Charges		-				990
Cleaning & Hygiene   2,251   10,726   12,000   1,274   1,200   1,200   2,100   2,100   1,274   1,200   1,274   1,200   1,275   1,200   1,274   1,200   1,277   1,200   1,277   1,200   1,275   1,200   1,277   1,200   1,277   1,200   1,277   1,200   1,200   1,200   1,200   1,200   1,200   1,274   1,200   1,277   1,200   1,277   1,200		= ,						3,148
Linen Cleaning   Line								1,274
Equipment Purchase 345 4,098 5,000 902		<del>-</del>				-		2,180
Building Maintenance 571 552 1,000 448 4276 CCTV 0 0 0 2,000		<del>-</del>						902
276         CCTV         0         0         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         2,000         3,098         93,8         93,8         93,8         93,8         93,8         93,8         93,8         93,8         93,8         93,996         93,8         93,2         6         59,2         60         60         60         60         60         60         60         60         60         60         60							- •	448
93.1 Public Works Loan Payment 0 16,004 110,000 93,996 93,6303 Food Expenditure 8,049 25,056 68,000 42,944 42,5304 Bar Expenditure 6,714 20,774 80,000 59,226 59,2305 Fire Extinguishers 0 0 0 620 620 620 6306 Catering Utensils & Equip 237 437 500 63 307 Bar Utensils & Equip 117 259 500 241 2311 Pest Control 0 190 400 210 2313 Stock Take 0 525 3,240 2,715 2,715 2,71  900 Suspense A/c 152 152 0 -152 -1					•			2,000
Food Expenditure 8,049 25,056 68,000 42,944 42,5304 Bar Expenditure 6,714 20,774 80,000 59,226 59,2305 Fire Extinguishers 0 0 0 620 620 6306 Catering Utensils & Equip 237 437 500 63 307 Bar Utensils & Equip 117 259 500 241 2311 Pest Control 0 190 400 210 2313 Stock Take 0 525 3,240 2,715 2,715 2,715 300 Suspense A/c 152 152 0 -152 -1 Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,394 0 368,305 Income Rent 250 500 1,300 -800 1000 Income Advertising 0 0 0,3,000 -3,000 1000 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333 1000 Income Bar Sales 16,856 63,603 200,000 -136,397 1000 Income Food Sales 13,622 52,180 170,000 -117,820 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Food 4,227 12,930 35,000 -22,070 1100 Income - Society Drink 50 1,683 0 1,683								93,996
304         Bar Expenditure         6,714         20,774         80,000         59,226         59,26           305         Fire Extinguishers         0         0         620         620         620           306         Catering Utensils & Equip         237         437         500         63           307         Bar Utensils & Equip         117         259         500         241         2           311         Pest Control         0         190         400         210         2           313         Stock Take         0         525         3,240         2,715         2,7           900         Suspense A/c         152         152         0         -152         -1           Golf Club House:- Expenditure         41,034         167,386         535,780         368,394         0         368,394           050         Income Rent         250         500         1,300         -800         -800           100         Income Rent         250         500         1,300         -800         -800           305         Income Hire Pro-Shop & Chg Rms         4,167         16,667         19,000         -2,333           306         Income B		•						42,944
Signature   Sign		•						59,226
306       Catering Utensils & Equip       237       437       500       63         307       Bar Utensils & Equip       117       259       500       241       2         311       Pest Control       0       190       400       210       2         313       Stock Take       0       525       3,240       2,715       2,7         900       Suspense A/c       152       152       0       -152       -1         Golf Club House:- Expenditure       41,034       167,386       535,780       368,394       0       368,394         050       Income Rent       250       500       1,300       -800         100       Income Rent       250       500       1,300       -800         305       Income Hire Pro-Shop & Chg Rms       4,167       16,667       19,000       -2,333         306       Income Golf Club Room Hires       705       1,590       45,000       -43,410         307       Income Bar Sales       16,856       63,603       200,000       -136,397         308       Income Food Sales       13,622       52,180       170,000       -117,820         310       Income - Society Food       4,227<		·						620
307 Bar Utensils & Equip 117 259 500 241 2 311 Pest Control 0 190 400 210 2 313 Stock Take 0 525 3,240 2,715 2,7 900 Suspense A/c 152 152 0 -152 -1  Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,3 050 Income Rent 250 500 1,300 -800 100 Income Advertising 0 0 0 3,000 -3,000 305 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333 306 Income Golf Club Room Hires 705 1,590 45,000 -43,410 307 Income Bar Sales 16,856 63,603 200,000 -136,397 308 Income Food Sales 13,622 52,180 170,000 -117,820 310 Income - Society Food 4,227 12,930 35,000 -22,070 312 Function Food Sales 151 1,359 0 16,221 313 Function Bar Sales 151 1,359 0 1,369 314 Income - Society Drink 50 1,683 0 1,683 Golf Club House :- Income 42,719 166,731 473,300 -306,569								63
311 Pest Control 0 190 400 210 2 313 Stock Take 0 525 3,240 2,715 2,7 900 Suspense A/c 152 152 0 -152 -1  Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,3 050 Income Rent 250 500 1,300 -800 100 Income Advertising 0 0 0 3,000 -3,000 305 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333 306 Income Golf Club Room Hires 705 1,590 45,000 -43,410 307 Income Bar Sales 16,856 63,603 200,000 -136,397 308 Income Food Sales 13,622 52,180 170,000 -117,820 310 Income - Society Food 4,227 12,930 35,000 -22,070 312 Function Food Sales 151 1,359 0 1,359 314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569								241
313 Stock Take 0 525 3,240 2,715 2,7 900 Suspense A/c 152 152 0 -152 -1  Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,3  050 Income Rent 250 500 1,300 -800 100 Income Advertising 0 0 3,000 -3,000 305 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333 306 Income Golf Club Room Hires 705 1,590 45,000 -43,410 307 Income Bar Sales 16,856 63,603 200,000 -136,397 308 Income Food Sales 13,622 52,180 170,000 -117,820 310 Income - Society Food 4,227 12,930 35,000 -22,070 312 Function Food Sales 151 1,359 0 1,359 314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569		, ,						210
900 Suspense A/c 152 152 0 -152 -1  Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,3  050 Income Rent 250 500 1,300 -800  100 Income Advertising 0 0 3,000 -3,000  305 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333  306 Income Golf Club Room Hires 705 1,590 45,000 -43,410  307 Income Bar Sales 16,856 63,603 200,000 -136,397  308 Income Food Sales 13,622 52,180 170,000 -117,820  310 Income - Society Food 4,227 12,930 35,000 -22,070  312 Function Food Sales 2,691 16,221 0 16,221  313 Function Bar Sales 151 1,359 0 1,359  314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569								2,715
Golf Club House :- Expenditure 41,034 167,386 535,780 368,394 0 368,3  Income Rent 250 500 1,300 -800  Income Advertising 0 0 3,000 -3,000  Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333  Income Golf Club Room Hires 705 1,590 45,000 -43,410  Income Bar Sales 16,856 63,603 200,000 -136,397  Income Food Sales 13,622 52,180 170,000 -117,820  Income - Society Food 4,227 12,930 35,000 -22,070  Income - Society Food 4,227 12,930 35,000 -22,070  Income - Society Food 4,221 0 16,221  Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569								-152
Income Rent   250   500   1,300   -800		·					<del></del>	
100 Income Advertising 0 0 3,000 -3,000 305 Income Hire Pro-Shop & Chg Rms 4,167 16,667 19,000 -2,333 306 Income Golf Club Room Hires 705 1,590 45,000 -43,410 307 Income Bar Sales 16,856 63,603 200,000 -136,397 308 Income Food Sales 13,622 52,180 170,000 -117,820 310 Income - Society Food 4,227 12,930 35,000 -22,070 312 Function Food Sales 2,691 16,221 0 16,221 313 Function Bar Sales 151 1,359 0 1,359 314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569	O E C						U	368,394
305       Income Hire Pro-Shop & Chg Rms       4,167       16,667       19,000       -2,333         306       Income Golf Club Room Hires       705       1,590       45,000       -43,410         307       Income Bar Sales       16,856       63,603       200,000       -136,397         308       Income Food Sales       13,622       52,180       170,000       -117,820         310       Income - Society Food       4,227       12,930       35,000       -22,070         312       Function Food Sales       2,691       16,221       0       16,221         313       Function Bar Sales       151       1,359       0       1,359         314       Income - Society Drink       50       1,683       0       1,683         Golf Club House :- Income       42,719       166,731       473,300       -306,569								
306         Income Golf Club Room Hires         705         1,590         45,000         -43,410           307         Income Bar Sales         16,856         63,603         200,000         -136,397           308         Income Food Sales         13,622         52,180         170,000         -117,820           310         Income - Society Food         4,227         12,930         35,000         -22,070           312         Function Food Sales         2,691         16,221         0         16,221           313         Function Bar Sales         151         1,359         0         1,359           314         Income - Society Drink         50         1,683         0         1,683           Golf Club House :- Income         42,719         166,731         473,300         -306,569								0
Income Bar Sales 16,856 63,603 200,000 -136,397 Income Food Sales 13,622 52,180 170,000 -117,820 Income - Society Food 4,227 12,930 35,000 -22,070 Income - Society Food 4,227 16,221 0 16,221 Income - Society Food 5ales 2,691 16,221 0 16,221 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569		·						0
Income Food Sales   13,622   52,180   170,000   -117,820								0
Income - Society Food   4,227   12,930   35,000   -22,070								0
Function Food Sales 2,691 16,221 0 16,221  Function Bar Sales 151 1,359 0 1,359  Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569								0
313 Function Bar Sales 151 1,359 0 1,359 314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569		•						0
314 Income - Society Drink 50 1,683 0 1,683  Golf Club House :- Income 42,719 166,731 473,300 -306,569								0
Golf Club House :- Income 42,719 166,731 473,300 -306,569								0
	314	Income - Society Drink	50	1,683	0	1,683		0
Net Expenditure over Income -1.685 655 62.480 61.825		Golf Club House :- Income	42,719	166,731	473,300	-306,569		
fact Experiental Cover in come i jude come capital cijede		Net Expenditure over Income	-1,685	655	62,480	61,825		

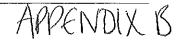
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# Seaford Town Council - YEAR END 2015/16

Detailed Income & Expenditure by Budget Heading 31/07/2015

Month No: 4

# Committee Report



		Actual	Actual Year	Current	Variance	Committed	Funds Available
402	Colf Club House	Current Mth	To Date	Annuai Bud	Annual Total	Expenditure	Available
103	· -	40.004	70.040	400.000	04.707		24 707
4000	Salaries & Wages	18,991	76,813	108,600	31,787		31,787
4001	Employers NI	686	2,639	5,959	3,320		3,320
4002	Employers Superannuation	1,234	5,652	13,596	7,944		7,944
4009	Recruitment Costs	0	375	500	125		125
4010	Staff Training	800	1,215	-	-215		-215
4016	Staff Uniform	24	287	500	214		214
4051	Rates	2,742	10,652	23,000	12,348		12,348
4052	Water & Sewerage	1,428	2,670	1,200	-1,470		-1,470
4055	Electricity	8,289	10,545	6,000	-4,545		-4,545
4056	Gas	305	2,337	4,500	2,163		2,163
4060	Refuse	154	371	300	-71		-71
4100	Telecommunications .	121	684	1,000	316		316
4105	Postage	0	0	200	200		200
4106	Stationery	7	97	300	203		203
4110	Advertising & Publicity	0	760	2,000	1,240		1,240
4113	Software Support	0	234	300	66		66
4114	Licence Fee	366	2,037	1,000	-1,037		-1,037
4115	Insurance	0	6,390	3,779	-2,611		-2,611
4155	Professional Fees	0	964	0	-964		-964
4156	Bank Charges	0	387	1,500	1,113		1,113
4196	Club House Events Expenditure	798	2,419		-2,419		-2,419
4199	Other Expenditure	30	329	0	-329		-329
4201	Cleaning & Hygiene	392	2,796	11,000	8,204	•	
4202	Linen Cleaning	687	687	0	-687		8,204 -687
4270	Vehicles & Equipment Maint	0	200	0	-200		200
4272	Equipment Purchase	0	3,219	2,000	-1,219		
4275	Building Maintenance	406	1,259	1,000	-259		-1,219 -259
4276	CCTV	1,100	1,800	0	-1,800		
4301	Public Works Loan Payment	0	15,746	110,000	94,254		-1,800
4303	Food Expenditure	13,919	34,871	41,400	6,529		94,254
4304	Bar Expenditure	7,475	22,056	40,417			6,529
4305	Fire Extinguishers	0	. 0	600	18,361		18,361
4306	Catering Utensils & Equip	3,287	5,397		600		600
4307	Bar Utensils & Equip	385	5,591 757	0	-5,397		-5,397
4311	Pest Control	0		0	-757		-757
4412	Fruit Machine Duty	207	158	0	-158		-158
	· · · · · · · · · · · · · · · · · · ·	201	207	0	-207		-207
	Golf Club House :- Expenditure	63,833	217,011	381,651	164,640	0	164,640
1050	Income Rent	250	500	1,200	-700	-	0
1054	Income Other	299	299	. 0	299		0
1100	Income Advertising	0	0	2,000	-2,000		0
1305	Income Hire Pro-Shop & Chg Rms	0	. 0	18,000	-18,000		0
1306	Income Golf Club Room Hires	0	. 1,358	25,000	-23,642		
1307	Income Bar Sales	16,095	60,475	121,250	-23,042 -60,775		· · · 0
1308	Income Food Sales	22,020	55,654	82,800	-00,775 -27,146		0
1309	Income Fruit Machine	416	416	3,000			0
1310	Society - Club House Income	5,991	13,401		-2,584	•	0
				0	13,401		0
	Golf Club House :- Income	45,071	132,104	253,250	-121,146		
	Net Expenditure over Income	18,762	84,907	128,401	43,494		