

To the Members of the Seaford Head Golf Course Committee

A meeting of the Seaford Head Golf Course Committee will be held in the Council Chamber, 37 Church Street, Seaford on Tuesday, 12 June 2012, at 7.00 pm which you are requested to attend.

S J Shippen Town Clerk 1 June 2012

Agenda

- 1. Apologies for absence Declaration of Substitute Members.
- 2. Minutes

To approve the minutes of the meeting held on 6 March 2012.

- 3. Disclosure by members of personal interests in matters on the agenda, the nature of any interest and whether the member regards the interest as prejudicial under the terms of the Code of Conduct.
- 4. Public Participation

To deal with any questions, or brief representations, from members of the public in accordance with Standing Order 1 and Seaford Town Council Policy.

5. Finance Report

To consider report 20/12 regarding the financial position for the period 1 April 2011to 31 March 2012 (pages 3 to 5).

6. Golf Course Income Report

To consider report 24/12 showing the ticket sales and income for the period 1 April 2011 to 31 March 2012, (pages 7 to 12).

7. Golf Professional's Report

To consider report 21/12 giving an update on Golf Course related matters (pages 13 to 15).

8. Golf Course Maintenance

To consider report 22/12 informing of the maintenance undertaken over the last 3 months (pages 17 to 18).



9. Request to grant a refund of a 2012-13 season ticket

To consider report 23/12 concerning a request to grant a refund of a season ticket, (page 19)

10. Golf Course Clubhouse planning update

To consider report 26/12 concerning the planning process for the new Golf Course Clubhouse (pages 21 to 22).

For further information about items appearing on this Agenda please contact:-Mrs S. J. Shippen, Town Clerk, 37 Church Street, Seaford, East Sussex, BN25 1HG. Telephone 01323 894870.

Circulation Committee:

Councillor I J White (Chairman), Councillor T Goodman (Vice Chairman) Councillors S Adeniji, R E Allen, P L Franklin, S J Gauntlett, B Groves, L Wallraven (Ex-officio) and A White.
Richard Andrews & Dave Stanyard, Seaford Head Golf Club, Fraser Morley, Professional. Jonathan Linscer, Head Green-Keeper.

For information:

Councillors M F Brown, M Buck, B Burfield, A Campbell, S Dunn, A Hayder, P Heseltine, A Latham, S E McStravick, R Scarfe and B M Warren.



Report 20/12

Agenda Item No:

5

Committee:

Golf Course Committee

Date:

12 June 2012

Title:

Golf Course Finance Report 1 April 2011 to 31 March 2012

By:

Simon Cooper, Corporate Services Manager

Wards Affected:

All Seaford Wards

Purpose of Report:

To inform on the financial position to 31 March 2012

Recommendations

You are recommended:

1. To note the contents of this report

1. Information

- 1.1 The statement detailing income & expenditure for the period 1 April 2011 to 31 March 2012 compared to the Projected Outturn budget for the year ended 31 March 2012 approved by the Council on 19 January 2012 is attached as Appendix A. The original budget for the year is included for information.
- 1.2 Income is broadly in line with the Projected Outturn, golfing income is £2,514 less than projected whilst other income net is £1,795 higher than projected. Expenditure is also broadly in line with the projected outturn except for £24,750 incurred for revised plans for the new Clubhouse.
- 1.3 Direct Debit fee income totalling £1,563 is included in 1054 Income Other which was not reflected in the Projected Outturn.
- 1.4 4199 Other Expenditure includes £352 in respect of damage to third party property by golfers. This is offset by an insurance claim included in 1054 Income Other.
- 1.5 The planning costs for the new Clubhouse have been funded from the general reserve. Reimbursement of these fees will be included in the construction loan application once the project is approved.



2. Financial Appraisal

There are no direct financial implications as a result of this report.

3. Contact Officer

The Contact Officer for this report is Simon Cooper, Corporate Services Manager. As it is not intended that I attend the meeting please contact me should you have any questions concerning this report.

Corporate Services Manager	6
Town Clerk	Satistorpo

Account Number		2011/12 Original Budget	2011/12 Actual to 31/03/2012	2011/12 Projected Outturn	2011/12 Remaining Balance
	Cost Centre 101				
4000	Salaries & Wages	79,407	71,669	71,811	142
4001	Employers NI	5,756	4,192	5,128	936 0
4002	Employers Superannuation	12,544	11,423	11,423 250	70
4010	Staff Training	500	180 742	700	-42
4011	Staff Protective Clothing	700 35,000	35.000	35,000	0
4041	Golf Professional Retainer	1,315	2,316	2,180	-136
4045	Golf Course Player Costs	1,648	1,569	1,397	-172
4051 4052	Rates Water & Sewerage	8,500	8,407	8,500	93
4052	Electricity	4,880	5,170	5,436	266
4056	Gas	4,088	4,049	4,088	39
4060	Refuse	281	301	301	0
4100	Telecommunications	300	235	300	65 55
4015	Postage	300	245 323	300 240	-83
4106	Stationery	50	2,303	3,000	-53 697
4110	Advertising & Publicity	3,000 270	2,303 265	270	5
4113	Computer Support Licence Fee	75	75	75	0
4114 4115	Insurance	10,496	9,471	9,471	0
4155	Professional Fees	1,250	1,250	1,250	0
4156	Bank Charges	1,720	2,092	1,975	-117
4199	Other Expenditure	350	468	350	-118
4201	Cleaning	6,560	6,250	6,250	0 77
4250	Public Seating	0	542	619 596	0
4251	Dog Bin Emptying	685 0	596 0	990	0
4252	Litter & Dog Bin Pch & Maintenance	24,947	24,224	24,947	723
4261	Grounds Maintenance Non Contract	13,700	13,229	13,700	471
4270 4271	Vehicle & Equipment Maintenance Vehicle & Equipment Lease	20,996	20,996	20,996	0
4271	Equipment Purchase	16,000	15,500	15,500	0
4274	Projects Expenditure	0	0	0	0
4275	Building Maintenance	0	1,017	1,500	483
4301	Public Works Loan Payment	32,062	0	0	0
4277	New Clubhouse	0	24,750	0	-24,750
	Golf Course Expenditure	287,380	268,849	247,553	-21,296
1000	Golf Course Season Ticket	155,103	147,884	147,734	-150
1001	Golf Course Green Fees Mid week	62,596	64,654	62,508	-2,146
1002	Golf Course Green Fees w/end b/holiday	77,922	63,491	63,691	200
1003	Golf Course Specials	33,235	32,596	37,272	4,676
1004	Golf Course Locker	2,458	2,121	2,121 157	0 -66
1005	Golf Course Credit Card Charge	140	223 5,000	5,000	-00
1007	Golf Course Air Traffic Control	5,000 0	5,000 0	0,000	ŏ
1008	Golf Course LDC Contribution Golf Course Other Income	Ö	ő	ō	0
1009 1010	Asset Sale/Part Exchange Value	ő	3,000	3,000	0
1050	Income Rent	6,250	6,250	6,250	0
1051	Income Insurance Recharge	296	707	707	0
1054	Income Other	150	1,967	100	-1,867
1055	Income Seating	0	619	619	0
1057	Income Electricity Recharge	976	1,035	1,087	52
1063		2,044	2,024	2,044 1,550	20 0
1100	Income Advertising	1,781	1,550	1,000	
	Golf Course Income	347,951	333,121	333,840	719
	Net Income	-60,571	-64,272	-86,287	-22,015
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Report 24/12

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Agen	ua	Hem	INO:

6

Committee:

Golf Course Committee

Date:

12 June 2012

Title:

Golf Course Income Report

By:

Simon Cooper, Corporate Services Manager

Wards Affected:

All Seaford Wards

Purpose of Report:

To inform members of the Golf Course income.

Recommendations

You are recommended:

1. To note the contents of this report.

1. Information

- 1.1 The summary, attached as Appendix A, shows the number of ticket sales and income for each category for the period 1 April 2011 to 31 March 2012.
- 1.2 The summary attached as Appendix B, shows the tickets sales comparison for the periods 1 April to 31 March of 2009/10, 2010/11 and 2011/12

2. Financial Appraisal

There are no direct financial implications arising out of this report

3. Contact Officer

The Contact Officer for this report is Simon Cooper, Corporate Services Manager.

Corporate Services Manager

Town Clerk

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	Charge			April			П		May	Г		June			July	
	Gross	Net	- Gross	Net	Direct Debit	Total Net	Nos.	Gross	Net	Nos.	Gross	Net	Nos.	Gross	Net	Nos.
	£	£	3	3	& Prepaid	3	141076	5	3		3	3		3	£	
-ocker	50.00	41.67		1208.33	212.77	1421.10	29	00'009	500.00	12		0.00		39.50	32.92	
vî/Week T/Light	14.00	11.67	71,512.00	1260.00		1260.00	108	1778.00	1481.67	127	2072,00	1726.67	148	3514.00	2928.33	251
M/Week Con Day	25.00	20.83	3	0.00		00.00	ACOLUMN TO SERVICE SER		0.00			00.0		282.00	235.00	11
M/Week Adult Day	30.00	25.00		0.00		00.0	2000		00.0		540.00	450.00	18	570.00	475.00	19
4/Week Junior	10.00	8.33	3 110,00	91.67		91.67	-	30.00	25.00	က	00:06	75.00	6	150.00	125.00	15
W/Week Con	16.00	13.33	3 1,776.00	1480.00		1480.00	111	2064.00	1720.00	129	1728.00	1440.00	108	2704.00	2253.33	169
W/Week Adult	20.00	16.67	7 2,620.00	2183.33		2183.33	131	2680.00	2233.33	48	2940.00	2450.00	147	3560.00	2966.67	178
ocker (Small)	25.00	20.83	3	104.17		104.17	S	75.00	62.50	6		0.00			00.0	
Week End T/Light	17.00	14.17	7 2,482.00	2068.33		2068.33	146	1309.00	1090.83	17	1343.00	1119.17	79	1734.00	1445.00	102
Week End Con	19.00	15.83	3 1,045,00	870.83		870.83	55	798.00	665.00	42	703.00	585.83	37	532.00	443.33	28
W/end Adt Day	35.00	29.17		87.50		87.50	က		0.00		105.00	87.50	m	70:00	58.33	,
Wend Day Con	28.00	23.33	3 (20) (20) (20) (20)			00:00	1004			-						
Week End Adult	25.00	20.83	3 7,600.00	6333.33		6333.33	304	6150.00	5125.00	246	4400.00	3666.67	176	5025.00	4187.50	201
Week End Junior	12.00	10.00	180.00	150.00		150.00	15	72:00	00.09	ဖ	36.00	30.00	3		00.00	
Credit Card Charge	5.00	4.17	130.00	108.33		108.33	26	10.00	8.33	2	2.00	4.17	۳	15.00	12.50	
unior Membership	10.00	8.33	3	00.00		00.0	204(3)	10	00.0		100 Miles (100 Miles (0.00		Service Company	00:0	
Winter Only	200.00	166.67	Tale of the Control o	0.00		00.0	PODSINY		00.0			00.00			00.00	
	60.00	50.00	360.00	300.00	37.43	337.43	9		00.0	-cond	120 00	100.00	7		00.00	
outh 18 to 20	100.00	83.33		350.67	86.84	437.51	S	200.00	166.67	7	75.00	62.50	_		00:0	
ntermediate 21-25	200.00	166.67	7 2,550,00	2125.00	625.00	2750.00	13	54.20	45.17			0.00		480.00	400.00	
ntermediate 26-29	300.00	250.00	36	2521.00	1128.34	3649.34	<u>6</u>	54.20	45.17		300.00	250.00	-	225.00	187.50	ľ
Over 60 + Unemployed	312.00	260.00	0 40,847.20	34039.33	7893.38	41932.71	155	624.00	520.00	2	312.00	260.00	۲	702.00	585.00	.,
Vinter Warmers	14.00	11.67		0.00		0.00	84565		0.00	efterf		0.00	vendo		00.0	
//////////////////////////////////////	20.00	16.67	770.00	641.67		641.67	38	2634.00	2195.00	133	3709.00	3090.83	185	1080.00	900.00	54
WEnd Society	25.00	20.83	3 2,331.00	1942.50		1942.50	93	1617.00	1347.50	64	933.00	777.50	37	2631.00	2192.50	105
teciprocal Charge	10.00	8.33	10.00	8.33		8.33	vani.	20.00	16.67	7	110.00	91.67	11	590.00	491.67	59
Day Adult	358.00	298.33	8,617.10	7180.92	4789.38	11970.30	38	1432.00	1193.33	4	234,00	195.00	<u> </u>		00:0	
Day Adult	470.00	391.67	60,490.85	50409.04	24785.13	75194.17	184	2515.00	2095.83	S	940.00	783.33	2	621.00	517.58	•
ociety Deposit			1,180.00	983.33	1760.00	2743.33	131	435.00	362.50	19	1425.00	1187.50	63	400.00	333.33	18
iving Social Deal M/W							2000		-	*******						
iving Social Deal W/E							26.65									
			139,737.15	116,447.62	41,318.27	157,765.89 1,621		25,151.40	20,959.50 1012	1012	22,120.00	18,433.33 1033	1033	24,924.50	20,770.50	1225
		The state of the s					-				u	The second secon				

		August	\prod		September	Γ		October	Γ		November	Γ		December	
	Gross	Net	Nos.	Gross	Net	Nos.	Gross	Net	Nos.	Gross	Net	Nos.	Gross	Net	Nos
	. 3	3		3	3		- 3	3		3	33		3	£	
Locker		00.0			00.0			0.00			0.00			0.00	
M/Week T/Light	3454.00	2878.33	246	1736.00	1446.67	124	1047.00	872.50	75	655.00	545.83	47	1118.00	931.67	8
M/Week Con Day	25.00	20.83	-		0.00			00.00			0.00			0.00	
M/Week Adult Day	240.00	200.00	8	265.00	220.83	ග	00'06	75.00	က		00.0			0.00	
M/Week Junior	240:00	200.00	24	80.00	66.67	80	120.00	100.00	12	40.00	33.33	4	40.00	33.33	4
M/Week Con	3504.00	2920.00	219	2736.00	2280.00	171	1760.00	1466.67	110	1456.00	1213.33	91	1008.00	840.00	63
M/Week Adult	3760.00	3133.33	188	3080,00	2566.67	154	2180.00	1816.67	109	1680.00	1400.00	8	1700.00	1416.67	8
Locker (Smail)		00'0			00:0			0.00			0.00			0.00	
Week End T/Light	1938.00	1615.00	114	1377.00	1147.50	8	1870.00	1558.33	110	982.00	818.33	58	530.00	441.67	સ
Week End Con	798.00	665.00	42	646.00	538.33	8	1045.00	870.83	55	285.00	237.50	15	722.00	601.67	38
W/end Adt Day		0.00		i i	00.0			0.00			0.00			0.00	
W/end Day Con						Γ									
Week End Adult	4750.00	3958.33	190	3975.00	3312.50	159	4775,00	3979.17	191	2850.00	2375.00	114	2425.00	2020.83	97
Week End Junior	108:00	90.00	თ	00'09	20.00	٢	168.00	140.00	14				24.00	20.00	2
Credit Card Charge		00.00		2.00	4.17	-	20.00	16.67	-	2.00	4.17	1		0.00	
Junior Membership		0.00			00.00			0.00			0.00			0.00	
Winter Only		0.00		200:00	166.67	Ψ-	2400.00	2000.00	12	00.009	500.00	3		0.00	
Junior	340.00	283.33	9	20.00	41.67	-	20.00	41.67	Ţ		0.00			0.00	
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Intermediate 21-25	150.00	125.00	٢		00'0		I de la companya de l	00.0		100000000000000000000000000000000000000	0.00			0.00	
Intermediate 26-29		00.0		225.00	187.50	_		0.00			00.0		300.00	250.00	_
Over 60 + Unemployed													1248.00	1040.00	4
Winter Warmers		0.00			00:0	,,, and		00.0			0.00			0.00	
M/Week Society	2262,00	1885.00		12	1635.00	79	412.00	343.33	21				390.00	325.00	20
W/End Society	2512.00	2093.33	7	1945.00	1620.83	83	465.00	387.50	19		0.00			0.00	
Reciprocal Charge	380.00	316.67	38	270.00	225.00	27	260.00	216.67	56	555.86	466.67	61	190.00	158.33	19
5 Day Adult	537.00	642.50	2		00.00	1000		0.00			00.0			00.0	
7 Day Adult		00.00			00.00		81.00	67.50	2		00.0		940.00	783.33	2
Society Deposit	370.00	308.31	16	240,00	200.00	11	475.00	304.19	26	385,00	320.83	17	810.00	675.00	36
Living Social Deal M/W						E-2504	766.93	671.25	67					0.00	
Living Social Deal W/E						-	355.37	315.60	17				Control of the contro	00.0	
Total	25,368.00	21,334.98	1317	98 1317 18,852.00	15,710.00	925	925 18,340.30 15,243.54	15,243,54	871	871 9,493.86	7.915.00	495	11,445.00	9,537.50	482

Seaford Head Golf Course

Less 2012/13 membership receipts in advance

Balance per Income & Expenditure statement

67494.67 310969.43

	Oct-11	Oct-10	Oct-09	Nov-11	Nov-10	80~voN	Dec-11	Dec-10	Dec-09	Jan-12	Jan-11 J	Jan-10 F	Feb-12 F	Feb-11 Fe	Feb-10 M	Mar-12 M	Mar-11 N	Mar-10 T	Total 11/12	Total 10/11	Total 9/10
													-		_						
													_				-				
Locker			-					2				_	_	\vdash	ŀ	21	-		63	52	4
M/Week T/Light	75	25	58	47	11	28	80	52	50	18	10	11	20	28	25	208	28	40	1,482	1,036	979
M/Week Con Day						1		S.						_	226			83	12	19	652
M/Week Adult Day	3	9	2			4										5		2	62	71	
M/Week Junior	12	6	-	4			4						4	4		2	-		96	75	
M/Week Con	110	116	126	91	44	62	63	45	70	53	25	20	41	198		271	115		1.536	1.587	
M/Week Adult	109	118	158	84		65	85	117	98	36	24	10	4	90	37	128	117	86	1415	1 707	l
Locker (Small)											3					9	+		14	17	
Week End T/Light	110	36	34	58	17	29	31	43	10	38	18	73	39	30	4	92	27	102	196	536	069
Week End Con	55	30	34	15	16	12	38	19	52	21	20	6	4	13	37	19	28	16	390	401	
W/end Adt Day			2			4			79		2						-	1	8	80	
Week End Adult	191	208	170	114	81		97	69		115	102	23	51	129	103	195	135	93	2 039	2.139	
Week End Junior	14	O			7		2	c)		က	7			က		က	က	-	56	69	
Credit Card Charge	1		1	-	1					m			-			11			50.	35	
Junior Membership								-									-		8	ð	
Winter Only	12	7	13	က	2							+		<u> </u>	<u> </u>				16	Ö	
Junior	1	-	۲		2				S	က	 	_	_		_	5			1	13	19
Youth 18 to 21		2									_					2			2	0	
Intermediate 21-25							٢						٢	L		5	-		24	C	
Intermediate 26 - 29										+				-		မ		r	23	0	
Over 60 + unemployed			1				4	25.		4						93			262	198	
Winter Warmers		57			51			82	63		89	62		162	54		208	122	0	631	301
Weekend Society Adult	19	64														_		9	481	424	149
Weekend Soc.Con			,												_				0	117	171
Weekend Soc.Day											-	_	-		_		-		38	112	61
Mid Week Soc.Adult	21		28				20				_				_	_			605	343	375
Midweek Soc.Con		44	6											-				17	0	346	306
Midweek Soc. Adult Day														_					0	27	0
Midweek Soc.Day							-			-									0	123	195
Reciprical Charge	<u> 2</u> 9	22	12	61	8	ဇ	19	5	-	8	14		38	54		22	40	4	312	216	123
5 Day Adult								3		5						18			89	45	38
7 Day Adult	2						2	12		8			4		_	99			275	232	252
Society Deposit	26			17			36			53			45			25			460	o	0
Living Social Deal M/W	67	7	\uparrow	1			7												29	0	0
Living Social Deal W/E	17													_			_		17	٥	0
Total	871	755	650	495	302	245	482	491	358	369	295	209	319	672	486	1,203	758	673	10,872	10,606	896'6

	- Apr	Apr-10	Apr-09	May-11	May-10	May-08	านาว	301 r	en-un	LL-inc	OL-I	en-inc	Aug-11	Aug-10	Aug-09	Sep-11	Sep-10	Sep-09
ocker	29	40	34	Ļ	4	9			2	T		2	-				-	
M/Week T/Light	108	136		127	114	104	148	158	167	251	211	202	246	133	175	124	74	76
M/Week Con Day			6			141			199	1.1	10		-		<u>5</u>			
M/Week Adult Day		5	5		80	102	18	20	6	10	<u>ნ</u>	32	80	14	4	0		
M/Week Junior	11	24		6			ச	7		15	o		24	17		œ	***	
M/Week Con	111	117					108	185		169	251	191	219	211	218	171	178	178
M/Week Adult	131	170	184	134			147	194	206	178	242	232	188	270	331	154	143	250
ocker (Small)	2	<u>Б</u>	_	₆		2			٦			_						
Neek End T/Light	146					98	79	57	79	102	62	76	114	70	91	81	2	6
Week End Con	55	19	37			99	37	42	47	28	38	19	42	72	55	34	33	30
W/end Adt Day	3	•	259		2	7	3	2	က	2	-	5		_				4
Week End Adult	304	201		246	243	334	176	227	203	201	218	187	190	320	346	159	206	23
Week End Junior	15						3	9			5		6	7		_	4	
Credit Card Charge	26	32	30	2	1	_	-	1		ო		က				-		
Junior Membership	Θ	_	6			γ		-							2			
Winter Only																***		
Junior		_	6			-	2	1					ဖ	2	2	4		ľ
Youth 18 to 21	9	8	12	2	-		1	2		0	+		0					
ntermediate 21-25	13									3			1					
ntermediate 26 - 29	13						Ψ-		-	-						-		
Over 60 + unemployed	155	159	168	3	8	4	٦	3	2	3	2			-	_			
Winter Warmers																		
Weekend Society Adult	93	98	25	64		18	37	69	1	105	23	85	100	83		63		
Weekend Soc.Con		14			46	24		7	17		7	80			56		43	39
Weekend Soc.Day	38	36						61							15		15	46
Mid Week Soc.Adult		38		133	16	44	185	26	98	54	126	89	113	84	32	62	53	117
Midweek Soc.Con		28	21		3	51		32	28		06	20	-	113	33		36	29
Midweek Soc. Adult Day					7			က						=	<u> </u>		9	
Midweek Soc.Day			24		46	30			20		13	_		20	39		14	52
Reciprical Charge				2			11	48	27	29	16	39	38	12	22	27	57	
5 Day Adult	38		35	4		2	-	2	-		2		2	-	_			
Day Adult	184	207		5	1/	9	2		4	2	2	7		4	2			
Society Deposit	131			19			63			18	_		16			11		
Living Social Deal M/W								-										
Living Social Deal W/E											Н							
Total	1 621	1 444	1 431	1 012	200	1 041	1 033	1 103	4 480	1 005	4 279	1 206	1 247	1 175	4 408	2000	0.50	4 406



Report 21/12

Agenda Item No:

7

Committee:

Golf Course Committee

Date:

12 June 2012

Title:

Golf Professional's Report

By:

Fraser Morley, Golf Professional

Wards Affected:

All Seaford wards

Purpose of Report:

To provide update on Golf Course related matters.

Recommendations

You are recommended:

1. To note the contents of this report.

1. Information

- 1.1 Having the wettest April and coldest May on record, the start of the season has not been ideal. Once the rain did come in April, Jon and his team worked quickly to make sure the course was in excellent condition. This has helped us keep golfers coming through regardless of the weather.
- 1.2 March was fairly good though, ending over £3k up on last year in Green fee/Society income. Total Golf related income ending just £2,514 below the reforecast. However, last April the weather was very good compared to the one we have just experienced, as a result income was about £8k down on last year for green fees and Society income. May is pretty level compared to last year which is good considering the bad weather at the start to the month. It shows how dependant on the weather we are; the course is in great condition but people just don't like playing in the rain and cold.
- 1.3 Season Ticket sales are going well. The grid below shows where we are in comparison to the same time last year. We can see we are 26 ahead of same point in time last year. This I feel is down to our great value and a result of our promotion at the start of the year. We have sadly seen some season tickets holders pass away or move away over the last year so it is pleasing to see how we have gained new people coming to the course. 63 of the people buying season tickets so far have been new people. Hopefully we can keep moving in this direction over the next few years. There is still scope for increasing the number of juniors at the course and we will continue to work towards this with teaching and organisation.

1.4 Other Stats: - 67 people have taken advantage of the Direct Debit offer, this is 8 fewer than last year. 4 "Intermediate 2" ticket holders have now moved up to Full 7 Day and 1 to full 5 day. With 2 moving from 7 day to senior and 4 from 7 day to 5 day.

	2011	2012	difference
7 Day Adult	196	210	+14
5 Day Adult	36	42	+6
Senior	174	173	-1
Intermediate 2	18	19	+1
Intermediate 1	16	18	+2
Youth	7	2	-5
Junior	6	15	+9
Totals	453	479	+26

2. New Business for 2012/2013

- 2.1 We now have 144 followers on twitter and we are starting to see people coming along as a result of items they have seen on Twitter and Facebook. We will do more with these two sites in the future. It seems to be coming a more popular way of communicating with customers and we need to keep on top of this. As we gain more followers it will create an opportunity to possible do some Twitter/Facebook only deals.
- Seaford Head Golf Academy is going well, we are receiving some very positive feedback from customers and our reputation is growing. Hopefully with improved facilities we can take this on further. A good coaching set up is very important to a club, drawing in new players and improving the ones already here. Chris is looking to do many classes over the summer with the Lady and Junior players.
- 2.3 Our half page Golf News advert has done really well this spring. We have had over 20 society bookings from that one advert so far. We seem to also be getting some rewards from the last few years and repeat business is excellent. I think it is very important to ensure that the temporary buildings we use while the new clubhouse construction is going on are as good quality as possible. I fear that we may lose some societies if we cannot adequately accommodate them. It is hard to get people back once they have gone somewhere else. We want to maximise income, as and when the new clubhouse is built, and it is very important we keep these groups happy as well as our regular golfers.

3. Other Business

We have received a lot of praise for the condition of the course this year so far, it is nice to hear people that often complain also coming in and praising the hard work of the Green-keepers. I would personally like to thank and congratulate Jon and his team. We have an excellent product out there and with the new clubhouse I can see us becoming one of the best municipal courses in the country. This should make the town of Seaford proud and also a lot of money if done correctly. I look forward to helping the council achieve that in the future.

4. Financial Appraisal

There are no financial implications as a result of this report.

5. Contact Officer

The Contact Officer for this report is Fraser Morley, Golf Professional/Manager

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Professional/Manager	KAPIU /

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Report 22/12

Agenda Item No:

8

Committee:

Golf Course Committee

Date:

12 June 2012

Title:

Golf Course Maintenance

By:

Jon Linscer, Head Green Keeper

Wards Affected:

All Seaford Wards

Purpose of Report:

To Inform on maintenance on Golf Course

Recommendations

You are recommended:

1. To note the contents of this report

1. Information

Listed below are works carried out over the past 3 months at Seaford Head Golf Course. Not included are the day-to-day maintenance programmes such as; Course set up and mowing regimes.

March

Pro core greens
Fertilise Greens – 6.0.27
Fertilise Tees and Aprons- 4.3.2
Repair damage to Fairways
Put in new Distance marker posts
Put in new Practice net
Start up irrigation system
Litter pick

April

Pro core greens, aprons and Tees to a depth of 5 inches Sarel spike Greens to a depth of 30mm Fertilise Fairways-9.7.7 Apply insecticide to 7th- 9th Fairways Triple Scarify Greens



Double Scarify Tees Apply Liquid Seaweed to Greens Apply Granular Wetting agent to Tees Irrigation Work- Change Broken Sprinklers Over seed Tees

May

Verti cut Greens
Top Dress Greens x2
Top Dress Tees
Apply Wetting agent to Greens
Apply Iron to Greens
Start to top up Bunkers
Sarel spike Greens
Apply Liquid Bovine Extract
Litter pick

All work has been carried out in accordance with the EMAS policy

2. Financial Appraisal

There are no financial implications as a result of this report

3. Contact Officer

The Contact Officer for this report is Jon Linscer, Head Green Keeper.

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	, ,
Head Green Keeper	



Report 23/12

Agenda Item No:	9
Committee:	Golf Course Committee
Date:	12 June 2012
Title:	Request for a Season Ticket Refund
By:	Simon Cooper, Corporate Services Manager
Wards Affected:	All Seaford Wards
Purpose of Report:	To advise of request for a season ticket refund.
Recommendations You are recommendations	nded:
1. To consider the rec	quest to refund the unused portion of a season ticket

1. Information

- 1.1 A request has been received from a season ticket holder who will be unable to play due being posted to work away from Seaford, for a refund of the unused part of his season ticket.
- 1.2 The terms and conditions state that the ticket is both non-refundable and non-transferable; the Town Clerk advises that refunds on health grounds have been refused recently, although requests for credit have been favoured.

2. Financial Appraisal

The financial implications will depend upon the amount, if any, agreed to be refunded.

3. Contact Officer

The Contact Officer for this report is Simon Cooper, Corporate Services Manager.

Corporate Services Manager

Town Clerk



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Report 26/12

Agenda Item No:

10

Committee:

Golf Course Committee

Date:

12 June 2012

Title:

Golf Clubhouse Planning Update

By:

Sam Shippen, Town Clerk

Wards Affected:

Seaford South Ward

Purpose of Report:

To advise the Committee of progress made with Planning

Application.

Recommendations

You are recommended:

- 1. To agree that the Town Clerk and Leader of the Council speak at the SDNPA Planning Committee on behalf of the Town Council.
- 2. To delegate authority to the Town Clerk to negotiate a fee with Hedley's solicitors to agree a S106/278 agreement with the SDNPA in respect of Southdown Road.

1. Information

- 1.1 The Planning Application for the Clubhouse is to go before the South Downs National Park Authority Planning Committee on Thursday 14 June. Three individuals or group representatives are allowed to speak in support of the application, it is suggested that the Town Clerk and Leader speak on behalf of the Council and invite a representative of the Seaford Head Golf Club to speak also.
- 1.2 Indications are that an officer recommendation for approval will be made to the SDNPA Planning Committee.
- 1.3 The Council will be required to enter into a Section 106 and Section 278 agreement with SDNPA for which we would incur legal costs of our own and would be required to pick up the legal costs of SDNPA. This agreement would cover the making up of the unadopted section of Southdown Road from Corsica Road south which will be a condition of planning in accordance with the ESCC Highways requirements.
- 1.4 I would recommend that we contract with Hedley's solicitors for this service as it is one of their areas of expertise.

2. Financial Appraisal

The costs for ST solicitor are likely to be in the region of £2,000 although this is not definite and will be dependent upon the amount of time spent, SDNPA costs are as yet unknown. Costs will be met within the intended PWLB loan for the development.

3. Contact Officer

The Contact Officer for this report is Sam Shippen, Town Clerk .

Town Clerk