



## Seaford Town Council

### To the Members of the Seaford Head Golf Course Committee

A meeting of the **Seaford Head Golf Course Committee** will be held in the **Council Chamber, 37 Church Street, Seaford, on Tuesday, 3 December 2013, at 7.00 pm** which you are summoned to attend.

S J Shippen  
Town Clerk  
27 November 2013

### Agenda

**1. Apologies for absence - Declaration of Substitute Members.**

**2. Minutes**

To approve the minutes of the meeting held on 3 September 2013.

**3. Disclosure by members of any pecuniary interests and interests other than pecuniary interests, as defined under the Seaford Town Council Code of Conduct and the Localism Act 2011, in relation to matters on the agenda.**

**4. Public Participation**

To deal with any questions, or brief representations, from members of the public in accordance with Standing Order 1 and Seaford Town Council Policy.

**5. Finance Report**

To consider report 113/13 regarding the financial position for the period (pages 3 to 6).

**6. Golf Course Income Report**

To consider report 114/13 showing the ticket sales and income for the period (pages 7 to 11).

**7. Golf Professional's Report**

To consider report 115/13 giving an update on Golf Course related matters (pages 13 to 15).

**8. Head Greenkeeper's Report**

To consider report 116/13 informing of the maintenance undertaken over the last 3 months (pages 17 to 19).

**9. Golf Course Fees for 2014-15**

To consider report 117/13 concerning proposed fees for 2014-15 (pages 21 to 23).

**10. Budget for 2014-15**

To consider report 118/13 presenting the draft budget for 2014-15 (pages 25 to 27).

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**11. Clubhouse Update**

To receive a verbal report from the Town Clerk.

**For further information about items appearing on this Agenda please contact:-  
Mrs S. J. Shippen, Town Clerk, 37 Church Street, Seaford, East Sussex, BN25 1HG.  
Telephone 01323 894870.**

**Circulation  
Committee:**

Councillor I J White (Chairman), Councillor T Goodman (Vice Chairman)  
Councillors R E Allen, M Brown, B Burfield, P L Franklin, S J Gauntlett, B Groves, R Needham  
and A White.

Richard Andrews & Gary Richardson, Seaford Head Golf Club,  
Fraser Morley, Golf Professional and Nick Stephens, Head Greekeeper.

**For information:**

Councillors S Adeniji, A Campbell, S Dunn, A Hayder, P Heseltine, A Latham, S E McStravick,  
R Scarfe, L Wallraven and B M Warren.



## Seaford Town Council

### Report 113/13

<b>Agenda Item No:</b>	<b>5</b>
<b>Committee:</b>	<b>Golf Course</b>
<b>Date:</b>	<b>3 December 2013</b>
<b>Title:</b>	<b>Golf Course Finance Report</b>
<b>By:</b>	<b>Lucy Clark, Support Services Manager</b>
<b>Purpose of Report:</b>	<b>To inform on the financial position to 31 October 2013</b>

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#### Recommendations

**You are recommended:**

1. To approve the financial position to 31 October 2013.
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#### 1. Information

- 1.1 The statement detailing income & expenditure for the period 1 April 2013 to 31 October 2013 compared to the budget for the year, is attached at Appendix A.
- 1.2 The main variances are explained as follows:
  - (a) Rates - costs are over budget by £831, this is due to the later start on the club house than anticipated.
  - (b) Insurance - is £554.00 higher than budgeted.
  - (c) Projects Expenditure - is showing a cost of £4,750 which is 50% of the cost of the new store for the golf greenkeepers area.

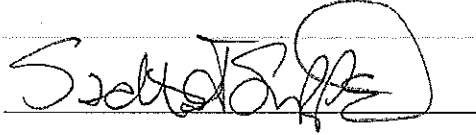
#### 2. Financial Appraisal

There are no direct financial implications as a result of this report.

**3. Contact Officer**

The Contact Officer for this report is Lucy Clark, Support Services Manager.

Support Services Manager 

Town Clerk 

		Actual Last Year	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available	% of Budget
<b>Golf Course</b>								
<u>101</u>	<u>Golf Course</u>							
4000	Salaries & Wages	75,969	40,132	80,128	39,996		39,996	50.1 %
4001	Employers NI	4,451	2,420	5,818	3,398		3,398	41.6 %
4002	Employers Superannuation	12,597	7,387	13,223	5,836		5,836	55.9 %
4010	Staff Training	0	441	1,600	1,159		1,159	27.6 %
4011	Staff Protective Clothing	678	390	720	330		330	54.1 %
4041	Golf Professional Retainer	35,000	23,567	35,700	12,133		12,133	66.0 %
4045	Golf Course Player Costs	813	1,553	2,350	798		798	66.1 %
4051	Rates	1,790	1,478	462	-1,016		-1,016	319.9 %
4052	Water & Sewerage	22,884	9,432	13,195	3,764		3,764	71.5 %
4055	Electricity	5,695	761	5,695	4,934		4,934	13.4 %
4056	Gas	2,747	657	3,530	2,873		2,873	18.6 %
4060	Refuse	301	260	310	50		50	83.8 %
4100	Telecommunications	302	234	328	94		94	71.2 %
4105	Postage	192	0	320	320		320	0.0 %
4106	Stationery	0	0	50	50		50	0.0 %
4110	Advertising & Publicity	2,701	795	3,000	2,205		2,205	26.5 %
4113	Software Support	265	0	295	295		295	0.0 %
4114	Licence Fee	75	75	75	0		0	100.0 %
4115	Insurance	10,009	10,045	9,491	-554		-554	105.8 %
4155	Professional Fees	2,929	0	0	0		0	0.0 %
4156	Bank Charges	1,988	1,257	2,157	900		900	58.3 %
4199	Other Expenditure	124	0	250	250		250	0.0 %
4201	Cleaning	4,316	1,751	3,250	1,499		1,499	53.9 %
4251	Dog Bin Emptying	890	509	915	406		406	55.6 %
4261	Grounds Maint non contract	26,353	16,926	28,255	11,329		11,329	59.9 %
4270	Vehicles & Equipment Maint	12,569	9,654	13,981	4,327		4,327	69.1 %
4271	Vehicle & Equipment Lease`	20,996	20,996	20,996	0		0	100.0 %
4272	Equipment Purchase	0	6,290	15,000	8,710		8,710	41.9 %
4274	Projects Expenditure	0	4,750	0	-4,750		-4,750	0.0 %
4275	Building Maintenance	413	0	2,160	2,160		2,160	0.0 %
4277	New Golf Club House	58,875	122,045	0	-122,045		-122,045	0.0 %
4301	Public Works Loan Payment	0	0	50,532	50,532		50,532	0.0 %
	Golf Course :- Expenditure	<b>305,920</b>	<b>283,803</b>	<b>313,786</b>	<b>29,983</b>	<b>0</b>	<b>29,983</b>	<b>90.4 %</b>
1000	Golf Course Season Ticket	151,788	145,578	162,876	-17,298			89.4 %
1001	Golf Course Green Fees M-F	46,130	40,727	62,515	-21,788			65.1 %
1002	Golf Course Green Fees w/eb/h	46,879	30,467	60,515	-30,048			50.3 %
1003	Golf Course Specials	39,110	28,678	37,300	-8,622			76.9 %

27/11/2013

## Seaford Town Council 2013/14

10:07

## Detailed Income &amp; Expenditure by Budget Heading 31/10/2013

Page No 2

Month No : 8

## Committee Report

	Actual Last Year	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available	% of Budget
1004 Golf Course Locker	2,059	0	0	0			0.0 %
1005 Golf Course Credit Card Charge	241	100	160	-60			62.6 %
1007 Golf Course Air Traffic	5,000	5,000	5,130	-130			97.5 %
1050 Income Rent	4,688	0	250	-250			0.0 %
1051 Income Insurance Recharge	393	0	0	0			0.0 %
1054 Income Other	1,377	17	1,300	-1,283			1.3 %
1057 Income Electricity Recharge	1,139	690	0	690			0.0 %
1063 Income Gas Recharged	1,373	0	0	0			0.0 %
1100 Income Advertising	0	431	1,550	-1,119			27.8 %
<b>Golf Course :- Income</b>	<b>300,176</b>	<b>251,688</b>	<b>331,596</b>	<b>-79,908</b>			<b>75.9 %</b>
<b>Net Expenditure over Income</b>	<b>5,744</b>	<b>32,115</b>	<b>-17,810</b>	<b>-49,925</b>			
<b>Golf Course :- Expenditure</b>	<b>305,920</b>	<b>283,803</b>	<b>313,786</b>	<b>29,983</b>	<b>0</b>	<b>29,983</b>	<b>90.4 %</b>
<b>Income</b>	<b>300,176</b>	<b>251,688</b>	<b>331,596</b>	<b>-79,908</b>			<b>75.9 %</b>
<b>Net Expenditure over Income</b>	<b>5,744</b>	<b>32,115</b>	<b>-17,810</b>	<b>-49,925</b>			



## Seaford Town Council

### Report 114/13

**Agenda Item No:** 6  
**Committee:** Golf Course  
**Date:** 3 December 2013  
**Title:** Golf Course Income Report  
**By:** Lucy Clark, Support Services Manager  
**Purpose of Report:** To inform members of the Golf Course income.

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#### Recommendations

**You are recommended:**

- 1. To approve the contents of this report.**

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#### 1. Information

- 1.1** The summary, attached at Appendix A, shows the number of ticket sales and income for each category for the period 1 April 2013 to 31 October 2013.
- 1.2** The summary attached as Appendix B, shows the tickets sales comparison for the periods 1 April to 31 October for 2013/14, 2012/13, 2011/12 and 2010/11.

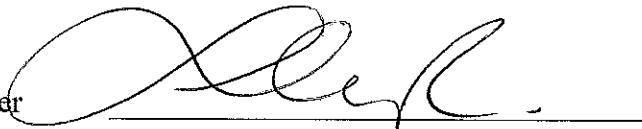
#### 2. Financial Appraisal

There are no direct financial implications arising out of this report.

#### 3. Contact Officer


The Contact Officer for this report is Lucy Clark, Support Services Manager

Support Services Manager



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Town Clerk



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	April				May				June				July		
	Gross	Net	DD &	Total Net	Gross	Net	Nos.	Total Net	Gross	Net	DD &	Total Net	Nos.	Gross	Net
	£	£	Prepaid	£	£	£		£	£	£	Prepaid	£		£	£
M/WWeek T/Light	1,022.00	851.67	0.00	851.67	1846.00	1538.33	185	1925.00	2310.00	1925.00		1925.00	165	3770.00	3141.67
M/WWeek Con Day	250.00	208.33	0.00	208.33	50.00	41.67	2	83.33	100.00	83.33		83.33	4	100.00	83.33
M/WWeek Adult Day	0.00	0.00	0.00	0.00	750.00	625.00	25	225.00	270.00	225.00		225.00	9	660.00	550.00
M/WWeek Con	1,884.00	1570.00	0.00	1570.00	1600.00	1333.33	100	2466.67	2960.00	2466.67		2466.67	185	1904.00	1586.67
M/WWeek Adult	1,240.00	1033.33	0.00	1033.33	1460.00	1216.67	73	1683.33	2020.00	1683.33		1683.33	101	2620.00	2183.33
M/WWeek Junior	40.00	33.33	0.00	33.33	20.00	16.67	2	58.33	70.00	58.33		58.33	7	150.00	125.00
Week End T/Light	952.00	793.33	0.00	793.33	1610.00	1341.67	150	1516.67	1820.00	1516.67		1516.67	107	1932.00	1610.00
W/End Con Day	380.00	316.67	0.00	316.67	456.00	380.00	24	0.00	0.00	0.00		0.00	0	0.00	0.00
W/End Adt Day	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	70.00	58.33		58.33	2	0.00	0.00
W/End (Day?) Con	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	646.00	538.33		538.33	23	372.00	310.00
Week End Adult	4,290.00	3575.00	0.00	3575.00	3167.00	2639.17	90	2479.17	2975.00	2479.17		2479.17	119	3100.00	2583.33
Week End Junior	60.00	50.00	0.00	50.00	36.00	30.00	3	30.00	36.00	30.00		30.00	3	60.00	50.00
Credit Card Charge	95.00	79.36	0.00	79.36	5.00	4.17	1	4.17	5.00	4.17		4.17	1	10.00	8.33
Junior	120.00	100.00	150.00	250.00	120.00	100.00	2	37.50	45.00	37.50		37.50	1	45.00	37.50
Youth 18 to 20	100.00	83.33	166.66	249.99	100.00	83.33	1	83.33	100.00	83.33		83.33	1	75.00	62.50
Intermediate 1 (21-25)	460.00	383.33	316.67	700.00	57.00	47.50	1	0.00	0.00	0.00		0.00	0	157.50	131.25
Intermediate 2 (26-29)	1,488.00	1240.00	2422.25	3662.25	2296.00	1913.33	7	430.00	574.00	478.33	430.00	430.00	0	0.00	0.00
Senior	21,320.00	17766.67	28111.67	45878.34	166	1913.33	7	644.99	574.00	478.33	166.66	644.99	2	784.00	653.33
5 Day Adult	5,010.00	4175.00	6762.08	10937.08	750.00	625.00	2	191.67	0.00	0.00	191.67	191.67	0	51.25	42.71
7 Day Adult	41,345.00	34454.17	36558.36	71012.53	670.00	558.33	3	2430.00	0.00	0.00	1781.25	2430.00	0	1988.75	1657.29
Winter Warmers	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00		0.00	0	0.00	0.00
Society M/WWeek Adt	600.00	500.00	0.00	500.00	2500.00	2083.33	126	66.67	80.00	66.67		66.67	4	860.00	716.67
Society M/WWeek Con	0.00	0.00	0.00	0.00	0.00	0.00	0	106.67	128.00	106.67		106.67	8	144.00	120.00
Society W/End Adt	910.00	758.33	0.00	758.33	280.00	233.33	11	941.67	1130.00	941.67		941.67	45	120.00	100.00
Society W/End Con	0.00	0.00	0.00	0.00	0.00	0.00	0	79.17	95.00	79.17		79.17	3	114.00	95.00
Society M/WWeek Day	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00		0.00	0	460.00	383.33
Society M/WWeek Con Day	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00		0.00	0	200.00	166.67
Society Deposit	240.00	200.00	0.00	200.00	1015.00	845.83	45	941.67	1130.00	941.67		941.67	226	215.00	179.17
Summer Sizzler M/W	0.00	0.00	0.00	0.00	0.00	0.00	0	1875.00	2250.00	1875.00		1875.00	141	2736.00	2280.00
Summer Sizzler W/E	0.00	0.00	0.00	0.00	0.00	0.00	0	937.50	1125.00	937.50		937.50	56	1890.00	1575.00
Reciprocal Charge	410.00	341.67	0.00	341.67	80.00	66.67	8	208.33	250.00	208.33		208.33	25	260.00	216.67
Total	82,216.00	68,513.52	74,487.69	143,001.21	18,925.00	15,770.83	862	20,042.50	20,189.00	17,472.92	2,569.58	20,042.50	1238	24,778.50	20,648.75

Season Tix 2014-15



APPENDIX A

	August			September			October			Total YTD			
	Nos.	Gross £	Net £	Nos.	Gross £	Net £	Nos.	Gross £	Net £	Nos.	Gross £	Net £	Nos.
M/Week T/Light	269	3910.00	3258.33	391	2210.00	1841.67	221	800.00	666.67	80	15868.00	13223.33	1384
M/Week Con Day	4	0.00	0.00	0	25.00	20.83	1	0.00	0.00	0	525.00	437.50	21
M/Week Adult Day	22	300.00	250.00	10	360.00	300.00	12	90.00	75.00	3	2430.00	2025.00	81
M/Week Con	119	2672.00	2226.67	167	2561.00	2134.17	160	1408.00	1173.33	88	14989.00	12490.83	937
M/Week Adult	131	3060.00	2550.00	153	2180.00	1816.67	109	1880.00	1566.67	94	14460.00	12050.00	723
M/Week Junior	15	170.00	141.67	17	10.00	8.33	1	10.00	8.33	1	470.00	391.67	47
Week End T/Light	114	1358.00	1131.67	97	1092.00	910.00	78	497.00	414.17	35	9261.00	7717.50	637
W/end Con Day	0	0.00	0.00	0	56.00	46.67	2	304.00	253.33	16	1196.00	996.67	44
W/end Adt Day	0	140.00	116.67	4	70.00	58.33	1	0.00	0.00	0	280.00	233.33	7
W/end (Day?) Con	13	703.00	585.83	25	665.00	554.17	35	0.00	0.00	0	2386.00	1988.33	96
Week End Adult	124	3775.00	3145.83	151	3930.00	3275.00	157	1900.00	1583.33	76	23137.00	19280.83	889
Week End Junior	5	72.00	60.00	6	24.00	20.00	2	12.00	10.00	1	300.00	250.00	25
Credit Card Charge	2	0.00	0.00	0	0.00	0.00	0	5.00	4.17	1	120.23	100.19	24
Junior	1	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	510.00	425.00	9
Youth 18 to 20	1	0.00	0.00	0	75.00	62.50	1	0.00	0.00	0	649.99	541.66	7
Intermediate 1 (21-25)	1	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	1054.50	878.75	6
Intermediate 2 (26-29)	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	4451.70	3709.75	17
Senior	2	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	58708.00	48923.34	177
5 Day Adult	0	281.25	234.38	1	0.00	0.00	0	0.00	0.00	0	14207.00	11839.16	38
7 Day Adult	4	407.50	339.58	1	411.50	342.92	1	333.50	277.92	2	89804.78	74837.32	192
Winter Warmers	0	0.00	0.00	0	630.00	525.00	3	1050.00	875.00	5	1680.00	1400.00	8
Society M/W/Week Adt	43	420.00	350.00	21	360.00	300.00	18	180.00	150.00	9	5000.00	4166.67	251
Society M/W/Week Con	9	560.00	466.67	35	264.00	220.00	14	482.00	410.00	31	1588.00	1323.33	97
Society W/Week Adt	5	100.00	83.33	4	0.00	0.00	0	100.00	83.33	4	2640.00	2200.00	105
Society W/Week Con	4	76.00	63.33	3	320.00	266.67	13	304.00	253.33	11	908.98	757.48	34
Society M/W/Week Day	15	350.00	291.67	12	360.00	300.00	12	0.00	0.00	0	1169.98	974.98	39
Society M/W/Week Con Day	8	125.00	104.17	5	0.00	0.00	0	0.00	0.00	0	324.98	270.81	13
Society Deposit	43	540.00	450.00	108	245.00	204.17	49	45.00	37.50	9	3429.98	2858.31	491
Summer Sizzler M/W	171	2675.00	2229.17	167	554.00	461.67	35	0.00	0.00	0	8215.00	6845.83	514
Summer Sizzler W/E	95	1550.00	1291.67	78	2430.00	2025.00	121	0.00	0.00	0	6995.00	5829.17	349
Reciprocal Charge	26	40.00	33.33	4	120.00	100.00	12	140.00	116.67	12	1300.00	1083.33	97
Total	1246	23,284.75	19,403.96	1459	18,952.50	15,793.75	1058	9,550.50	7,958.75	478	288,060.11	240,050.09	7,358

Season Trx 2014-15

0.00 0.00 0

288,060.11 240,050.09 8,811

	Apr-13	Apr-12	Apr-11	Apr-10	May-10	May-11	May-12	May-13	Jun-12	Jun-11	Jun-10	Jul-10	Jul-11	Jul-12	Jul-13	Jul-10	Jul-08	Jul-07	Aug-13
Locker	0	36	29	40	4	12	12	4	1				1				1	0	
M/Week T/Light	73	52	108	136	185	127	102	114	98	148	158	269	251	189	4	211	0	0	279
M/Week Con Day	10				2		10	4					11	15	4	10	0	0	
M/Week Adult Day				5	25		1	8	12	18	20	22	13	13	19	19	54	40	10
M/Week Junior	4	5	11	24	2	3	2	3	2	9	7	15	15	7	15	9			17
M/Week Con	118	100	111	117	100	129	129	102	134	108	185	119	169	158	119	251	180	167	167
M/Week Adult	62	96	131	170	73	134	162	169	117	147	194	131	178	151	131	242	421	374	153
Locker (Small)			5	9	3	3		3	0								0	1	
Week End T/Light	56	57	146	65	150	77	97	57	63	79	57	114	102	89	114	62	40	36	80
Week End Con	2	40	55	19	24	42	27	71	24	37	42	13	28	16	13	38	29	26	25
W/End Adt Day			3	1		10		2	2	3	2	0	2	1	0	1	1	16	4
Week End Adult	172	213	304	201	90	246	137	243	139	176	227	124	201	115	124	218	298	378	151
Week End Junior	5	6	15	4	3	6	2	10	8	3	5	5	9	9	5	5			6
Credit Card Charge	19	17	26	32	1	2	1	1	10	1	1	2	3	1	2		0	2	
Junior Membership		0	6	7							1						4	2	
Winter Only																	4	2	
Junior	5	10		7	2		2			2	1	1					1	0	
Youth 18 to 21	3	2	5	3	1	2		1		1	2			3	1		4	2	
Intermediate 21-25	4	14	13		1				1				3	1		1	1	1	
Intermediate 26 - 29	16	13	13		1	2			1				1						
Over 60 + unemployed	166	168	155	159	7	4	4	8	2	1	3	2	3	4	2	2	1	1	
Winter Warmers																			
Weekend Society Adult	36	14	93	85	11	64	27	70	91	37	69	5	105		5	53	0	0	4
Weekend Soc.Con				14				46	3		7	4			7	7	0	0	3
Weekend Soc.Day			38	36							61								
Mid Week Soc.Adult	30	18		38	126	133	133	16	118	185	26	43	54	103	43	126	0	0	21
Midweek Soc.Con				28				3	5		32	17		103	17	90			5
Midweek Soc. Adult Day								7			3								
Midweek Soc.Day								46							15	13			12
Reciprocal Charge	10	30	1		8	2	39		25	11	18	26	59	55	15	16			
5 Day Adult	35	27	38	37	2	4	2		1	1	2		2	2	2	2	1	0	1
7 Day Adult	181	177	184	207	3	10	10	7	1	2	4	4	2	3	4	2	3	4	1
Society Deposit	11	40	131		45	19	51		21	63		43	18	46	43				108
Summer Sizzler M/Wk					141							171			95				167
Summer Sizzler W/End					56														78
Total	1,018	1,135	1,621	1,444	862	1,012	962	995	868	1,033	1,123	1,246	1,225	1,084	1,246	1,378	1,039	1,050	1,292

	Aug-12	Aug-11	Aug-10	Sep-13	Sep-12	Sep-11	Sep-10	Oct-13	Oct-12	Oct-11	Oct-10	Total 13/14	Total 12/13	Total 11/12	Total 10/11
Locker							1				2	0	49	63	52
MMWeek T/Light	182	246	133	221	106	124	74	80	16	75	25	1272	829	1482	1036
MMWeek Con Day	12	1		1	4			0				21	41	12	19
MMWeek Adult Day	23	8	14	12	10	9		3		3	5	81	61	62	71
MMWeek Junior	29	24	17	1	4	8	1	1	7	12	9	47	66	96	75
MMWeek Con	203	219	211	160	174	171	178	88	119	110	116	937	1296	1536	1587
MMWeek Adult	179	188	270	109	140	154	143	94	83	109	118	723	1068	1415	1707
Locker (Small)	1				0							0	2	14	17
Week End T/Light	77	114	70	78	54	81	54	35	52	110	36	620	618	967	536
Week End Con	33	42	72	37	65	34	33	16	39	55	30	140	314	390	401
W/End Adt Day				1	0			0				7	11	8	8
Week End Adult	239	190	320	157	153	159	206	76	114	191	208	889	1371	2039	2139
Week End Junior	10	9	7	2	3	1	4	1	9	14	9	25	91	56	69
Credit Card Charge					1	1		1		1		24	53	50	35
Junior Membership					0							0	0	6	9
Winter Only					0	1			9	12	7	0	12	16	9
Junior		6	2		0	1			1	1	1	9	19	18	13
Youth 18 to 21		0		1	1						2	7	6	10	9
Intermediate 21-25	1	1			0							6	17	24	
Intermediate 26 - 29					1	1						17	22	23	
Over 60 + unemployed	1		1		1							177	278	262	198
Winter Warmers				3	0			5	160		57	8	639	0	631
Weekend Society Adult	84	100	83	0	66	63		4	17	19	64	105	309	481	424
Weekend Soc. Con				13	8		43	11				34	8	0	117
Weekend Soc. Day				12	0		15					12	0	38	112
Mid Week Soc. Adult	210	113	84	18	11	79	53	9	9	21		251	624	605	343
Midweek Soc. Con	35		113	14	76		36	31			44	72	214	0	346
Midweek Soc. Adult Day			11	0	32		6					0	32	0	27
Midweek Soc. Day			50		7		14					27	7	0	123
Reciprocal Charge	48	38	12	12	26	27	57	12	20	26	22	93	335	312	216
5 Day Adult		2	1									38	51	68	45
7 Day Adult		4		1				2		2		192	247	275	232
Society Deposit	24	16		49	23	11		9	34	26		315	337	460	
Summer Sizzler M/Wk				35						67		514	0	67	
Summer Sizzler W/End				121						17		350	0	17	
Total	1391	1317	1475	1058	966	925	918	478	689	871	755	7,013	9,027	10,872	10,606

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## Seaford Town Council

### Report 115/13

<b>Agenda Item No:</b>	<b>7</b>
<b>Committee:</b>	<b>Golf Course</b>
<b>Date:</b>	<b>3 December 2013</b>
<b>Title:</b>	<b>Golf Professional's Report</b>
<b>By:</b>	<b>Fraser Morley, Golf Professional</b>
<b>Purpose of Report:</b>	<b>To provide update on Golf Course related matters.</b>

#### Recommendations

**You are recommended:**

- 1. To approve the report.**

---

#### 1. Information

- 1.1 September saw a fairly steady month compared to last year, followed by the mildest but wettest October in 110 years. This continuing into November has seen the winter mats in play slightly sooner than in previous years. Throughout the rest of the year, if income is similar to last year, we should see 5% decrease on last year's income. Which with the weather and also the build disruption is still lower than the area average of between 7-15% down.
- 1.2 We picked up 8 winter tickets from October 1<sup>st</sup> of which 6 were new business. All keen on taking out full membership in April.
- 1.3 We have introduced a reduced "winter" green fee for when the temporary tees are in place. This is £15/£12 (con) midweek and £20/£16 (con) weekends for standard green fees. Looking at what the competition is doing we thought it beneficial to reduce our fees accordingly at this time to increase throughput at the course. This was brought into effect on the 21<sup>st</sup> November and has been warmly received over the first weekend. We are constantly keeping an eye on the competition and seeing where we can move things around to compete.
- 1.4 We have continued the £10 twilight fee and we look at this again in the beginning of April. We had seen this area of revenue increase before the clocks went back and see this time of day as still having a large area of growth in the future
- 1.5 The Winter Warmer is now in place until the end of March, this has seen some smaller groups attend the golf course although the facilities have naturally hit numbers over this period. With the weather and lack of facilities, it's fairly difficult

to compete with last year. However the offers and continued awareness for the golfers has helped us still be above the local average, which is encouraging, moving forwards. We have had a lot of societies that have expressed interest in the future once the clubhouse is in place and there is a sense of excitement to be able to come back and play here with those facilities open.

## **2. New Business/Marketing 2013**

- 2.1 The Winter Warmer deal advert was in Golf News for the October edition. Coffee and bacon sandwich, 18 Holes and Pie and Chips for lunch. £20 weekdays and £25 weekends. This will see us through until the end of March '14. With the temporary accommodation in place, people have been happy with the service provided, even with space at a premium.
- 2.2 We had a successful meeting at The Salts to look at the future running and maintenance programme. It is felt that we can make this area beneficial to the golf course with coaching schemes and the reintroductions of the pitch and putt for the summer season. Hopefully we can introduce new people to the game and in turn upgrade them to members of the golf club in the future. It was felt, subject to agreements and contracts with the current leaseholders, that this area could not only pay for itself, but potentially turn over a profit. Using the expertise we have at the golf course, this could be over seen and see this part of the regeneration as a great "school" for future golfers.
- 2.3 With the new build we have had a lot of feedback and contact through our Facebook page and Twitter accounts. The pictures of the demolition and subsequent ground works have been very popular and have reached a large audience. There is some very positive feedback and excitement for the future.
- 2.5 There is an interesting photography possibility with a new company called Pegasus Arial Imagining. Taking fly-by and overhead photos of golf courses. I am looking into costs for this and think I could be a unique way of showing our course in future marketing publications. Trying to keep up to date with modern ideas and ways of keeping our image and name in the public domain.
- 2.6 The course has been holding up very well in the wet conditions. Nick and his team have continued to do an excellent job and the golfers are more than happy with the way the course is being looked after. Preparations are in place for the winter months and communication between the Pro Shop and Greenkeepers is key to keeping the golfers happy over the coming difficult months.

## **3. Other information**

We have been able to start an online service with the help of our buying group, Foremost. This enables members and the public to order items online and collect them from the Pro Shop at their own convenience. This gives a personal approach to online shopping with the added bonus of not having to wait around at home for delivery. This is open to all through this link - <http://www.foremostgolf.com/?Affiliateid=1238> Service levels are important in all aspects of our business and we look to improve them all the time to the benefit of the customer.

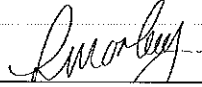
**4. Financial Appraisal**

There are no financial implications as a result of this report.

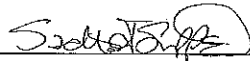
**5. Contact Officer**

The Contact Officer for this report is Fraser Morley, Golf Professional.

Golf Professional



Town Clerk



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## Seaford Town Council

### Report 116/13

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<b>Agenda Item No:</b>	<b>8</b>
<b>Committee:</b>	<b>Golf Course</b>
<b>Date:</b>	<b>3 December 2013</b>
<b>Title:</b>	<b>Head Greenkeeper's report</b>
<b>By:</b>	<b>Nick Stephens, Head Greenkeeper</b>
<b>Purpose of Report:</b>	<b>To inform of Golf Course maintenance</b>

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#### Recommendations

**You are recommended:**

#### **1. To approve the report**

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#### **1. Information**

- 1.1 Listed below are works carried out over the past three months on the course in addition to daily mowing and maintenance regimes.

#### **1.2 September**

Main Greens solid tined twice, verti cut/scarified, top dressed and sprayed with sulphate of iron, micro nutrients and liquid potassium to harden for winter. Brushed and sarel rolled weekly to control lateral growth, aerate and promote fine grass growth. Magnesium deficiency identified and corrected with application of Keiserite. Performance and appearance are good.

Temporary greens prepared well in advance of winter season. Areas have been mown out away from summer walkways to enable these areas to recover. Top dressing has been applied along with organic slow release 16-2-10 fertiliser.

Tees overseeded and divotted frequently to take advantage of good growing conditions. Slow release 16-2-10 fertiliser applied. Results very good

Selected fairways retreated with soluble Nitrogen, Iron and growth regulator to aid recovery from preceding dry weather. 3<sup>rd</sup> fairway given double pass on very weak area.

Turf from putting green outside clubhouse removed before damaged and put to good use creating brand new temporary green on 3<sup>rd</sup> hole. Carefully constructed to blend into surrounding topography.

### 1.3 October

Greens suffered first outbreak of disease of the season and responded well initially to aeration and application of sulphate of iron. However, as the month progressed and became wetter and wetter, an application of fungicide was necessary to prevent further damage. As planned, work began on hollow coring the weakest greens and top dressing with straight sand, creating the ideal conditions for a heavy overseed of straight 'fescue' brushed into the holes. Greens 7, 8 and 16 were completely cored, whilst the poor areas at the rear of the 3<sup>rd</sup> and 18<sup>th</sup> were locally treated.

Removed cores were recycled into damaged and worn areas around the course

Grass tees still in use although preparations to winter mats underway. Good growing conditions this month – although quite wet – enable continued overseeding/divotting.

Rainfall was high at 185mm or 7".

Fairways responded well to September fertiliser with the 3<sup>rd</sup> showing particularly good recovery. Hopefully with a dense grass cover, bird damage of which this fairway was particularly vulnerable, will be greatly reduced.

Strong growth across the course this month has kept us very busy with just day to day mowing.

### 1.4 November

Greens have benefitted from dryer conditions this month, have been solid tined, scarified brushed and height of cut raised to 6mm to protect fine grasses and allow better transpiration and root development. Temporary greens, also cut at 6mm and with the early preparations are looking good. The aim is to use them as little as possible, but when weather conditions dictate, i.e. white frosts and prolonged spells of rain, the putting surface offered is not a lottery. Feedback thus far is that some people are actually looking forward to using them.

At the time of writing, deep aeration with a Verti-Drain is taking place on the course. Beginning with the greens with 12mm tines to a depth of 9 inches, followed by the tees and weak/wet areas of the fairways to a depth of 14 inches with 1 inch tines.

Winter tees are now in use but competition tees will be re-opened for monthly medals only.

Wash down area on greenkeepers yard has been completely reconstructed with a bricked in area, grass catchment, and gravel filter bed. Previously water and grass clippings were accumulating creating an unsightly mess but we are now able to control and dispose of pollutants properly.

Machinery is being serviced and reground as necessary in accordance with health and safety and manufacturers requirements.

As mentioned in budget report, funds need to be available for purchase of new Greens mower in the spring.

## 2. Financial Appraisal

There are no direct financial implications as a result of this report.

**3. Contact Officer**

The Contact Officer for this report is Nick Stephens, Head Greenkeeper.

Head Greenkeeper

A handwritten signature in black ink, appearing to read 'Nick Stephens', written over a horizontal line.

Town Clerk

A handwritten signature in black ink, written over a horizontal line. The signature is stylized and difficult to decipher.

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## Seaford Town Council

### Report 117/13

**Agenda Item No:** 9  
**Committee:** Golf Course  
**Date:** 3 December 2013  
**Title:** Fees for 2014-15  
**By:** Sam Shippen, Town Clerk  
**Purpose of Report:** To advise on proposed fees for 2014-15

#### Recommendations

You are recommended:

1. To agree the fee structure for 2014-15 as indicated in 1.2 below

#### 1. Information

- 1.1 The Golf Working Group has recommended that we increase season ticket prices by 20% for the forthcoming year. This increase should exclude junior tickets as the Council is trying to encourage participation from these groups. The price will include the cost of club membership, £55 per member will be paid over to the Seaford Head Golf Club for their fees.

They recommend that Green Fee prices for the forthcoming year remain unchanged. The reasons are set out in the comparison with other clubs as prepared by the Golf Professional attached at Appendix A of this report.

- 1.2 Current Prices for Season tickets

Ticket Type	Price including VAT 2013-14	Price including VAT 2014-15
7 Day Adult	£495	£649
5 Day Adult	£375	£505
Over 60 or Unemployed	£328	£449
Junior including £10 club membership	£60	£60
Youth 18-20	£100	£175

Intermediate 21-25	£210	£307
Intermediate 26-29	£315	£433
Mid-Week Adult Day	£30	£30
Mid-Week Adult	£20	£20
Mid-Week Concession Day	£25	£25
Mid-Week Concession	£16	£16
Mid-Week Twilight	£14	£14
Mid-Week Junior	£10	£10
Week-End Adult Day	£35	£35
Week-End Adult	£25	£25
Week-End Concession Day	£28	£28
Week-End Concession	£19	£19
Week-End Twilight	£17	£17
Week-End Junior	£12	£12
Winter Warmers	£14	£14
Reciprocal	£10	£10
Lockers		£60


## 2. Financial Appraisal

The financial implications are as indicated in the table in 1.2 above.

## 3. Contact Officer

The Contact Officer for this report is Sam Shippen, Town Clerk.

Town Clerk



23/10/2017	Golf Club Green Fees	M/week Green Fee	Wk/week Conc/Seniors	Wk/end Green Fee	Wk/end Conc/Senior	M/week Day Ticket	Wk/end Day Ticket	Guest Rate M/week	Jms M/week	Jms Wk/end	Twilight M/week	Twilight Wk/end
1	Peacehaven (3 holes)	£10 (9 holes) £14 (18 holes)										
2	Watermill	£10.00	£14.00	£13.00					£5.00	£5.00	£4.00	£18.00
3	Tilgate Forest	£18.00	£24.00	£19.00	£19.00				£8.50	£10.00	£14.00	£18.00
4	Eastbourne Golfing Park (3 holes)	£17.00	£15.00	£16.00	£15.00				£13.50	£19.00	£12.00	£20.00
5	Hollingbury	£15.00	£20.00	£20.00	£15.00				£6 after 12pm	£10.00	£16.00	£20.00
6	Hove (9 holes)	£18.00	£20.00	£20.00					£8.00	£10.00	£12.50	£15.00
7	Hassocks	£18.50	£16.50	£23.50	£23.00				£10.00	£12.50	£12.50	£15.00
8	Walsburton	£20.00	£25.00	£25.00					£10.00	£12.50	£12.50	£15.00
9	Seaford Head	£20.00	£16.00	£25.00	£19.00				£10.00	£12.00	£14.00	£17.00
10	Hill Barn	£21.00	£27.00	£27.00	£30.00				£10.00	£12.00	£14.00	£17.00
11	Brighton and Hove (9 holes)	£24.00	£28.00	£28.00	£30.00				£10.00	£13.00	£16.00	£19.50
12	Eastbourne Downs	£25.00	£25.00	£33.00	£32.00				£18.00	£17.50	£15.00	£20.00
13	West Hove	£27.50	£32.50	£32.50	£37.50				£12.50	£15.00	£18.00	£20.00
14	Willington	£28.00	£37.00	£37.00	£42.00				£18.00	£20.00	£18.00	£22.00
15	Mid Sussex	£30.00	£30.00	(after 12pm) £35.00	£35.00				£15.00	£15.00	£20.00	£22.00
16	Seaford Blachington	£30-£40	£30-£40	£35.00	£40-£45				£15.00	£15.00	£20.00	£22.00
17	Peacehoe	£30.00	£35.00	£35.00	£40.00				£20.00	£11.00	£11.00	£25.00
18	Leaves	£35.00	£30.00	Sundays £50 upto 8.45am	£40.00				£11.00	£11.00	£15.00	£25.00
19	East Brighton	£30.00	£30.00	£32.50	£32.50				£17.50	£18.00	£18.00	£25.00
20	Hillwoods	£40.00	£50.00	£50.00	£50.00				£26.00	£21.00	£21.00	£28.00
21	The Dyke	£37.50	£40.00	£40.00	£48.00				£25.00	£25.00	£25.00	£28.00
22	Pitdown	£42.00	£45.00	£45.00	£49.00				£25.00	£25.00	£25.00	£26.00
23	Royal Eastbourne	£44.00	0 recip east b downs & willington midwks	£49.00	£49.00				£26.00	£26.00	£26.00	£26.00
Golf Club Memberships												
			7 Day	5 Day	Senior	Intermediate	Youth (18-21)	Junior	Winter	Student	Joining Fee	Other
1	Peacehaven (9hole)	£375.00	£295.00	£440 (7day) £340 (5 day)			£160 (18-21)	£75.00		£160.00		(Jnr under 12) £55
2	Watermill	£495.00	£389.00	£475 (£500sm)			£160 (18-21)	£90.00		£160.00		(Jnr under 12) £55
3	Eastbourne Golfing Park (3 hole)	£560 (£500sm)	£475 (£500sm)	£440 (7day) £340 (5 day)			£160 (18-21)	£90.00		£160.00		(Jnr under 12) £55
4	Hollingbury	£595.00	£450.00	£420 (over 30)			£160 (18-21)	£90.00		£160.00		(Jnr under 12) £55
5	Seaford Head *	£695 (£325 -1st year)	481 (480)	£420 (over 30)			£160 (18-21)	£90.00		£160.00		(Jnr under 12) £50
6	Hove (9hole)	£695 (£325 -1st year)	£500.00	£415.00			£160 (18-21)	£99 (13-18)		£200.00		(Jnr under 12) £50
7	Tilgate Forest	£670.00	£505.00	£415.00			£160 (18-21)	£140.00		£200.00		
8	Walsburton	£730.00	£565.00	£415.00			£160 (18-21)	£140.00		£200.00		
9	Hassocks	£730.00	£565.00	£415.00			£160 (18-21)	£140.00		£200.00		
10	Brighton and Hove (9 hole)	£750.00	£595.00	£415.00			£160 (18-21)	£140.00		£200.00		
11	Eastbourne Downs	£852 (£660 1st year)	£695.00	£415.00			£160 (18-21)	£140.00		£200.00		
12	Hill Barn	£879 - £979	£779.00	£415.00			£160 (18-21)	£140.00		£200.00		(Jnr under 14) Free Ltd
13	East Brighton	£964.00	£820.00	£415.00			£160 (18-21)	£140.00		£200.00		
14	Royal Eastbourne	£900.00	£779.00	£415.00			£160 (18-21)	£140.00		£200.00		
15	West Hove	£919.00	£779.00	£415.00			£160 (18-21)	£140.00		£200.00		
16	Leaves	£970.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
17	Mid Sussex	£1,125.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
18	Peacehoe	£1,075.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
19	Seaford Blachington	£1,055.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
20	The Dyke	£1,035.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
21	Willington	£1,035.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
22	Hillwoods	£1,125.00	£830.00	£415.00			£160 (18-21)	£140.00		£200.00		
23	Pitdown	£1,296.00	£1,045.00	£415.00			£160 (18-21)	£140.00		£200.00		

12.5% + £55 membership fee (nett in brackets)

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## Seaford Town Council

### Report 118/13

<b>Agenda Item No:</b>	<b>10</b>
<b>Committee:</b>	<b>Golf Course</b>
<b>Date:</b>	<b>3 December 2013</b>
<b>Title:</b>	<b>Golf Course Committee Draft Budget 2014-15</b>
<b>By:</b>	<b>Sam Shippen, Town Clerk</b>
<b>Purpose of Report:</b>	<b>To present the draft of the projected outturn for the current financial year and the Committee Budget for the year 2014-15</b>

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#### Recommendations

**You are recommended:**

- 1. To review the contents of this report.**
  - 2. To delegate to the Chairman and Vice Chairman of this Committee the authority to agree a final Committee budget for 2014-15 with the Town Clerk taking into account the comments of this Committee.**
- 

#### 1. Information

- 1.1** The draft of the projected outturn for the current financial year and the Golf Course Committee budget for 2014-15 is attached to this report as Appendix A.
- 1.2** The following comments should be considered when reviewing this report.
  - (a)** *Outturn for 2013-14* – The projected outturn shows net expenditure for year of £39,931 being £15,984 better than initially budgeted. Significantly Public Works Loan repayments of £50,532 not being required due to late start on build; Golf Income is expected to be £48,248 lower than budgeted.
  - (b)** *Golf Income* – The outturn for 2013-14 is based upon the actual income for the period April to September 2013 plus an estimate for the remainder of the financial year based on the same period for the previous year. Weather conditions will have an impact on the actual income achieved. Subject to this Committee's approval we are proposing to increase the season ticket fees for 2013-14 by 20% but leaving green fees at the same level.
  - (c)** *Staff salaries, and related costs* – assume an increase of 1.5%, no increase has been announced but it is considered prudent to allow for a small

increase. The Professional retainer also reflects an increase for the same reason.

- (d) *Equipment Purchase* –£20,000 has been included in this budget, although the Head Greenkeeper has indicated that a machine of £32,000 is required, some residual will be available from 2013/14 budget.
- (e) *Public Works Loan Payment* – has been based on a loan of £1,717,000 over 25 years but assumes one six monthly payment based on a full drawdown within the financial year plus two on the costs incurred prior to April 2014. This amount will depend on the rate at the time and the timing of the drawdowns.

1.3 As this is the last meeting of this Committee before the budget have to be finalised it is recommended that Members pass comments to the Chairman and Vice Chairman of this Committee and authorise them to agree the final budget with the Town Clerk.

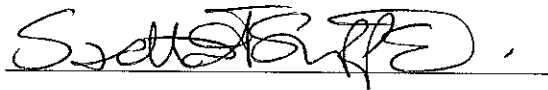
## 2. Financial Appraisal

The financial implications of this report are evident in the attached Appendix A.

## 3. Contact Officer

The Contact Officer for this report is Sam Shippen, Town Clerk.

Town Clerk



Account Number	2010-11 Actual	2011-12 Actual	2012-13 Actual	2013-14 Final Budget	2013-14 Actual to 30/09/13	2013-14 Projected Outturn	2013-14 Variance	2014-15 Proposed Budget
Cost Centre 101								
4000 Salaries & Wages	77,600	71,669	75,969	80,128	34,107	70,332	9,796	75,277
4001 Employers NI	5,400	4,192	4,451	5,818	2,077	4,297	1,521	4,599
4002 Employers Superannuation	8,890	11,423	12,597	13,223	6,331	12,662	561	13,244
4010 Staff Training	225	180	0	800	0	800	0	2,000
4011 Staff Protective Clothing	800	742	678	720	114	720	0	1,000
4041 Golf Professional Retainer	35,000	35,000	35,000	35,700	20,200	40,400	-4,700	41,006
4045 Golf Course Player Costs	767	2,316	813	2,350	1,553	2,000	350	2,350
4051 Rates	1,397	1,569	1,790	462	1,108	888	-426	1,250
4052 Water & Sewerage	7,998	8,407	22,884	13,195	6,461	10,461	2,734	10,962
4055 Electricity	6,053	5,170	5,695	5,695	761	5,067	628	9,050
4056 Gas	5,415	4,049	2,747	3,530	657	1,070	2,460	3,530
4060 Refuse	291	301	301	310	260	310	0	320
4100 Telecommunications	273	235	302	328	219	408	-80	1,000
4015 Postage	347	245	192	320	0	218	102	320
4106 Stationery	144	323	0	50	29	50	0	50
4110 Advertising & Publicity	2,209	2,303	2,701	3,000	600	3,000	0	4,000
4113 Computer Support	115	265	265	295	0	285	10	310
4114 Licence Fee	75	75	75	75	75	75	0	75
4115 Insurance	9,996	9,471	10,009	9,491	10,045	10,045	-554	12,346
4155 Professional Fees	0	1,250	2,929	0	0	0	0	0
4156 Bank Charges	1,562	2,092	1,988	2,157	1,006	2,103	54	2,157
4199 Other Expenditure	294	468	124	250	0	200	50	250
4201 Cleaning	6,127	6,250	4,316	3,250	1,102	5,454	-2,204	3,250
4250 Public Seating	0	542	0	0	0	0	0	0
4251 Dog Bin Emptying	668	596	890	915	509	1,017	-102	1,048
4252 Litter & Dog Bin Pch & Maintenance	0	0	0	0	0	0	0	0
4261 Grounds Maintenance Non Contract	23,733	24,224	26,353	25,078	10,657	22,078	3,000	25,589
4270 Vehicle & Equipment Maintenance	13,595	13,229	12,569	13,981	7,927	13,481	500	13,981
4271 Vehicle & Equipment Lease	28,022	20,996	20,996	20,996	20,996	20,996	0	20,996
4272 Equipment Purchase	33,614	15,500	0	15,000	6,290	15,000	0	20,000
4275 Building Maintenance	679	1,017	413	0	291	0	0	0
4277 New Clubhouse	0	0	58,875	0	1,525	0	0	0
4301 Public Works Loan Payment	47,510	24,750	0	50,532	0	0	50,532	75,798
Clubhouse employee costs								54,664
clubhouse cost of sales								54,022
<b>Golf Course Expenditure</b>	<b>318,799</b>	<b>268,849</b>	<b>305,922</b>	<b>307,649</b>	<b>134,900</b>	<b>243,417</b>	<b>64,232</b>	<b>454,444</b>
1000 Golf Course Season Ticket	141,914	147,884	151,788	162,876	145,092	145,967	16,909	194,615
1001 Golf Course Green Fees Mid week	65,569	64,654	46,130	62,515	37,120	48,503	14,012	53,352
1002 Golf Course Green Fees w/end b/holiday	61,861	63,491	46,879	60,515	28,206	40,840	19,675	44,883
1003 Golf Course Specials	39,577	32,596	39,110	37,300	25,751	39,081	-1,781	40,500
Corporate								10,000
1004 Golf Course Locker	1,845	2,121	2,059	0	0	0	0	3,500
1005 Golf Course Credit Card Charge	145	223	241	160	96	146	14	160
1007 Golf Course Air Traffic Control	3,750	5,000	5,000	5,130	5,000	5,000	130	5,130
1010 Asset Sale/Part Exchange Value	1,000	3,000	0	0	0	0	0	0
1050 Income Rent	4,688	6,250	4,688	250	0	337	-87	600
1051 Income Insurance Recharge	287	707	393	0	0	0	0	0
1054 Income Other	1,430	1,967	1,377	1,300	225	1,300	0	1,300
1055 Income Seating	0	619	0	0	0	0	0	0
1057 Income Electricity Recharge	1,210	1,035	1,139	0	690	1,139	-1,139	0
1063 Income Gas Recharge	2,303	2,024	1,373	0	0	535	-535	0
1100 Income Advertising	1,031	1,550	0	1,550	431	500	1,050	2,000
Clubhouse income								124,113
<b>Golf Course Income</b>	<b>326,610</b>	<b>333,121</b>	<b>300,177</b>	<b>331,596</b>	<b>242,611</b>	<b>283,348</b>	<b>48,248</b>	<b>480,153</b>
<b>Net Income</b>	<b>-7,811</b>	<b>-64,272</b>	<b>5,745</b>	<b>-23,947</b>	<b>-107,711</b>	<b>-39,931</b>	<b>15,984</b>	<b>-25,709</b>